## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): August 5, 2010

# **McGRATH RENTCORP**

(Exact name of registrant as specified in its Charter)

California

(State or other jurisdiction of incorporation)

**0-13292** (Commission File Number)

94-2579843 (I.R.S. Employer Identification No.)

**5700 Las Positas Road, Livermore, CA 94551-7800** (Address of principal executive offices)

(925) 606-9200 (Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Uritten communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On August 5, 2010, McGrath RentCorp (the "Company") announced via press release the Company's results for its second quarter ended June 30, 2010. A copy of the Company's press release is attached hereto as Exhibit 99.1. This Form 8-K and the attached exhibit are provided under Items 2.02 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission, and shall not be incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

#### Item 9.01 Financial Statements and Exhibits.

(d)Exhibits.	
<u>Exhibit No.</u>	Description
99.1	Press Release of McGrath RentCorp, dated August 5, 2010.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### McGRATH RENTCORP

Dated: August 5, 2010

By: /s/ Keith E. Pratt

Keith E. Pratt Senior Vice President and Chief Financial Officer

#### McGrath RentCorp Announces Results for Second Quarter 2010

#### EPS Increases 3% to \$0.31 for the Quarter

#### **Rental Revenues Increase 6%**

LIVERMORE, Calif.--(BUSINESS WIRE)--August 5, 2010--McGrath RentCorp (NASDAQ: MGRC), a diversified business to business rental company, today announced revenues for the quarter ended June 30, 2010, of \$66.5 million, which was comparable to the second quarter of 2009. The Company reported net income of \$7.4 million, or \$0.31 per diluted share for the second quarter 2010, compared to net income of \$7.0 million, or \$0.30 per diluted share, in the second quarter 2009.

Dennis Kakures, President and CEO of McGrath RentCorp, made the following comments regarding these results and future expectations:

"Our Company-wide quarter over quarter 6% increase in rental revenues reflects very strong business activity levels and rental revenue increases in both our electronics and tank rental businesses. Those very positive results were largely offset by our modular rental business that, although stabilized, is off significantly from a year ago.

For our electronics division, rental revenues for the period increased by \$2.0 million, or 11% to \$19.8 million from a year ago. However, income from operations nearly tripled to \$4.0 million from 2009's level. In addition to the higher rental revenue levels, our electronics business also benefited from lower depreciation expense and higher gross profit on equipment sales quarter over quarter. We would expect the much improved market conditions today from a year ago to favorably influence our rental revenue results for our electronics division during the second half of 2010.

Our tank rental business more than doubled rental revenues to \$7.6 million from a year ago. The strong increase in rental revenues was directly related to higher business activity levels, supported by the addition of new branch locations, a larger sales force and expanding Adler's rental equipment inventory. Quarter over quarter income from operations was up over four-fold to \$3.0 million as prior quarter new employee and other start-up investments to ramp the Adler business began to payoff.

Our modular division rental revenues for the period decreased by \$3.1 million, or 13% to \$20.4 million from a year ago, with California being responsible for the majority of the reduction. Income from operations declined by 45% to \$6.7 million. However, when examining our modular division's results more closely, there are a number of positive signs that indicate we are potentially in the early stages of recovery. First, rental equipment utilization rose slightly in both May and June from the preceding months. Second, sequentially, from the first quarter of 2010, and quarter over quarter, rental revenue bookings were higher in each of our operating regions.

Although our modular rental business has decreased significantly from its peak 2007 earnings levels, the strong operating results of our electronics and tank rental divisions have driven our first quarter over quarter rental revenue and net income increases in over a year. As our modular business begins to recover, it will require limited new capital investment to increase rental revenues and we would expect to see a disproportionate share of this revenue drop to the pre-tax line."

All comparisons presented below are to the quarter ended June 30, 2009 unless otherwise indicated.

## **MOBILE MODULAR**

For the second quarter of 2010, the Company's Mobile Modular division reported a 45% decrease in income from operations to \$6.7 million. Rental revenues decreased 13% to \$20.4 million, which resulted in a decrease in gross profit on rental revenues of 27% to \$11.2 million. Sales revenues decreased 42% to \$4.1 million with gross profit on sales decreasing 58% to \$0.9 million due to a lower mix of sales of used equipment having higher gross margins. Selling and administrative expenses increased 3% to \$7.3 million as a result of increased investment in our Mid-Atlantic and Portable Storage growth initiatives.

## **TRS-RENTELCO**

For the second quarter of 2010, the Company's TRS-RenTelco division reported a 193% increase in income from operations to \$4.0 million. Rental revenues increased 11% to \$19.8 million. The increase in rental revenues together with 11% lower depreciation expense resulted in a 53% increase in gross profit on rental revenues to \$7.6 million. Sales revenues decreased 6% to \$5.0 million with gross profit on sales increasing 31% to \$2.1 million, primarily due to higher margins on sales of used equipment. Selling and administrative expenses increased 7% to \$6.1 million.

## ADLER TANKS

For the second quarter of 2010, the Company's Adler Tanks division reported a \$2.4 million increase in income from operations to \$3.0 million. Rental revenues increased 103% to \$7.6 million, with gross profit on rental revenues increasing \$3.1 million, or 134%. Rental related services revenues increased 68% to \$2.4 million, with gross profit on rental related services increasing 44% to \$0.5 million. Selling and administrative expenses increased 40% to \$3.0 million.

## **OTHER SECOND QUARTER HIGHLIGHTS**

- *Debt* increased \$21.5 million during the quarter to \$263.5 million, with the Company's funded debt (notes payable) to equity ratio increasing from 0.89 to 1 at March 31, 2010 to 0.96 to 1 as of June 30, 2010. As of June 30, 2010, the Company had capacity to borrow an additional \$103.5 million under its lines of credit.
- *Dividend rate* increased 2% to \$0.225 per share for the second quarter 2010. On an annualized basis, this dividend represents a 3.7% yield on the August 4, 2010 close price of \$24.42.
- *Adjusted EBITDA* decreased 1% to \$30.0 million for the second quarter of 2010. At June 30, 2010, the Company's ratio of funded debt to the last twelve months actual Adjusted EBITDA was 2.12 to 1 compared to 1.94 to 1 at March 31, 2010. Adjusted EBITDA is defined as net income before interest expense, provision for income taxes, depreciation, amortization and other non-cash stock-based compensation. A reconciliation of net income to Adjusted EBITDA and Adjusted EBITDA to net cash provided by operating activities can be found at the end of this release.

You should read this press release in conjunction with the financial statements and notes thereto included in the Company's latest Form 10-K, 10-Q and other SEC filings. You can visit the Company's web site at <u>www.mgrc.com</u> to access information on McGrath RentCorp, including the latest Form 10-K, 10-Q and other SEC filings.

## FINANCIAL GUIDANCE

The Company reconfirms its expectation that its 2010 full-year earnings per share will be in a range of \$1.30 to \$1.45 per diluted share. Such a forward-looking statement reflects McGrath RentCorp's expectations as of August 5, 2010. Actual 2010 full-year earnings per share results may be materially different since they are affected by many factors, including those factors outlined in the "forward-looking statements" paragraph at the end of this press release.

## ABOUT MCGRATH RENTCORP

Founded in 1979, McGrath RentCorp is a diversified business-to-business rental company. Under the trade name Mobile Modular Management Corporation (Mobile Modular), it rents and sells modular buildings to fulfill customers' temporary and permanent classroom and office space needs in California, Texas, Florida, North Carolina, Georgia, Maryland, Virginia and Washington, D.C. The Company's TRS-RenTelco division rents and sells electronic test equipment and is one of the leading rental providers of general purpose and communications test equipment in the Americas. In 2008, the Company purchased the assets of Adler Tank Rentals, a New Jersey-based supplier of rental containment solutions for hazardous and nonhazardous liquids and solids with operations today in the Northeast, Mid-Atlantic, Midwest, Southeast, Southwest and West. Also, in 2008, under the trade name TRS-Environmental, the Company entered the environmental test equipment rental business serving the Americas. In 2008, the Company also entered the portable storage container rental business in Northern California under the trade name Mobile Modular Portable Storage, and in 2009 expanded this business into Southern California, Texas and Florida. For more information on McGrath RentCorp and its operating units, please visit our websites:

Corporate – <u>www.mgrc.com</u>

Tanks and Boxes – <u>www.AdlerTankRentals.com</u>

Modular Buildings – <u>www.MobileModularRents.com</u>

Portable Storage – <u>www.MobileModularRents-PortableStorage.com</u>

Electronic Test Equipment - <u>www.TRS-RenTelco.com</u>

 $Environmental \ Test \ Equipment - \underline{www.TRS-Environmental.com}$ 

School Facilities Manufacturing – www.Enviroplex.com

## CONFERENCE CALL NOTE

As previously announced in its press release of July 15, 2010, McGrath RentCorp will host a conference call at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) on August 5, 2010 to discuss the second quarter 2010 results. To participate in the teleconference, dial 1-888-846-5003 (in the U.S.), or 1-480-629-9856 (outside the U.S.), or visit the investor relations section of the Company's website at <u>www.mgrc.com</u>. Telephone replay of the call will be available for 48 hours following the call by dialing 1-800-406-7325 (in the U.S.), or 1-303-590-3030 (outside the U.S.). The pass code for the call replay is 4329570.

## FORWARD-LOOKING STATEMENTS

Statements in this press release which are not historical facts are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical facts, regarding McGrath RentCorp's business strategy, future operations, financial position, estimated revenues or losses, projected costs, prospects, plans and objectives are forward looking statements. These forward-looking statements appear in a number of places and can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "future," "intend," "hopes," "goals" or "certain" or the negative of these terms or other variations or comparable terminology. Our expectation that improved market conditions will favorably impact our quarterly rental revenues in our electronics rental business during the second half of 2010, our belief that as our modular business begins to recover, it will require limited new capital investment, which would improve our results, and our expectations regarding 2010 full-year earnings per share are all forward-looking statements.

Management cautions that forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties that could cause our actual results to differ materially from those projected in such forward-looking statements including, without limitation, the following: the continuation and deepening of the current recession and financial, budget and credit crises, particularly in California, including the impact on funding for school facility projects and residential and commercial construction sectors, our customers need and ability to rent our products, and the Company's ability to access additional capital in the current uncertain capital and credit market; changes in state funding for education and the timing and impact of federal stimulus monies; the effectiveness of management's strategies and decisions, general economic, stock market and business conditions, including in the states and countries where we sell or rent our products; continuing demand for our products; hiring, retention and motivation of key personnel; failure by third parties to manufacture and deliver our products in a timely manner and to our specifications; the cost of and our ability to successfully implement information system upgrades; our ability to finance expansion and to locate and consummate acquisitions and to successfully integrate and operate Adler Tanks and other acquisitions; fluctuations in interest rates and the Company's ability to manage credit risk; our ability to effectively manage our rental assets; the risk that we may be subject to litigation under environmental, health and safety and product liability laws and claims from employees, vendors and other third parties; fluctuations in the Company's effective tax rate; changes in financial accounting standards; our failure to comply with internal control requirements; catastrophic loss to our facilities; effect on the Company's Adler Tanks business from reductions to the price of oil; new or modified statutory or regulatory requirements; success of the Company's strategic growth initiatives; risks associated with doing business with government entities; seasonality of our businesses; intense industry competition including increasing price pressure; our ability to timely deliver, install and redeploy our rental products; significant increases in raw materials, labor, and other costs; and risks associated with operating internationally, including unfavorable exchange rates for the U.S. dollar against our Canadian dollar denominated revenues.

Our future business, financial condition and results of operations could differ materially from those anticipated by such forward-looking statements and are subject to risks and uncertainties including the risks set forth above, those discussed in Part II—Item 1A "Risk Factors" and elsewhere in our Form 10-Q for the quarter ended June 30, 2010 filed with the SEC on August 5, 2010 and in our Form 10-K for the year ended December 31, 2009 filed with the SEC on February 26, 2010, and those that may be identified from time to time in our reports and registration statements filed with the SEC. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Forward-looking statements are made only as of the date of this press release and are based on management's reasonable assumptions; however, these assumptions can be wrong or affected by known or unknown risks and uncertainties. Readers should not place undue reliance on these forward-looking statements and are cautioned that any such forward-looking statements are not guarantees of future performance. Except as otherwise required by law, we do not undertake any duty to update any of the forward-looking statements after the date of this press release to conform such statements to actual results or to changes in our expectations.

#### MCGRATH RENTCORP CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(in thousands, except per share amounts)		Three Months I	Six Months E	nded Ju	ıne 30,		
	2	010	2	009	2010		2009
REVENUES							
Rental	\$	47,851	\$	45,083	\$ 92,984	\$	93,45
Rental Related Services		8,201		8,162	15,317		17,29
Rental Operations		56,052		53,245	 108,301		110,75
Sales		9,958		12,580	18,895		21,53
Other		513		649	1,057		1,34
Total Revenues		66,523		66,474	128,253		133,62
COSTS AND EXPENSES							
Direct Costs of Rental Operations							
Depreciation of Rental Equipment		13,786		14,358	27,556		29,10
Rental Related Services		6,060		6,319	11,386		13,14
Other		9,777		8,047	18,749		16,57
Total Direct Costs of Rental Operations		29,623		28,724	57,691		58,82
Costs of Sales		6,372		8,799	12,252		15,47
Total Costs of Revenues		35,995	-	37,523	69,943		74,29
Gross Profit		30,528	-	28,951	58,310		59,33
Selling and Administrative Expenses		16,949		15,465	32,360		31,04
Income from Operations		13,579		13,486	 25,950		28,28
Interest Expense		1,506		1,953	3,015		3,83
Income Before Provision for Income Taxes		12,073	-	11,533	22,935		24,45
Provision for Income Taxes		4,685		4,509	8,899		9,56
Net Income	\$	7,388	\$	7,024	\$ 14,036	\$	14,89
Earnings Per Share:							
Basic	\$	0.31	\$	0.30	\$ 0.59	\$	0.6
Diluted	\$	0.31	\$	0.30	\$ 0.58	\$	0.6
hares Used in Per Share Calculation:							
Basic		23,924		23,738	23,866		23,72
Diluted		24,201		23,804	24,136		23,82
Cash Dividends Declared Per Share	\$	0.225	\$	0.220	\$ 0.450	\$	0.44

#### MCGRATH RENTCORP CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	Ji	une 30,	December 31,			
(in thousands)		2010	2009			
ASSETS						
Cash	\$	533 \$	1,187			
Accounts Receivable, net of allowance for doubtful						
accounts of \$1,700 in 2010 and 2009		69,411	70,597			
Income Taxes Receivable		1,176	6,251			
Rental Equipment, at cost:						
Relocatable Modular Buildings		513,004	504,018			
Electronic Test Equipment		243,479	239,152			
Liquid and Solid Containment Tanks and Boxes		107,886	80,916			
		864,369	824,086			
Less Accumulated Depreciation		(292,559)	(276,848)			
Rental Equipment, net		571,810	547,238			
Property, Plant and Equipment, net		78,234	77,092			
Prepaid Expenses and Other Assets		15,727	14,240			
Intangible Assets, net		13,269	13,670			
Goodwill		27,700	27,661			
Total Assets	\$	777,860 \$	757,936			
LIABILITIES AND SHAREHOLDERS' EQUITY						
Liabilities:						
Notes Payable	\$	263,500 \$	247,334			
Accounts Payable and Accrued Liabilities		53,453	50,975			
Deferred Income		20,777	24,744			
Deferred Income Taxes, net		164,951	167,470			
Total Liabilities		502,681	490,523			
Shareholders' Equity:						
Common Stock, no par value -						
Authorized 40,000 shares						
Issued and Outstanding 23,930 shares in 2010 and						
23,795 shares in 2009		55,395	50,869			
Retained Earnings		219,784	216,544			
Total Shareholders' Equity		275,179	267,413			
Total Liabilities and Shareholders' Equity	\$	777,860 \$	757,936			

#### MCGRATH RENTCORP CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

		Ended June 30,			
(in thousands)		2010	2009		
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net Income	\$	14,036	\$	14,892	
Adjustments to Reconcile Net Income to Net Cash Provided		,		,	
by Operating Activities:					
Depreciation and Amortization		30,588		32,041	
Provision for Doubtful Accounts		844		722	
Non-Cash Stock-Based Compensation		2,086		1,953	
Gain on Sale of Rental Equipment		(4,745)		(5,202)	
Change In:					
Accounts Receivable		342		18,533	
Income Taxes Receivable		5,075		5,940	
Prepaid Expenses and Other Assets		(1,487)		629	
Accounts Payable and Accrued Liabilities		2,900		(4,140)	
Deferred Income		(3,967)		(7,700)	
Deferred Income Taxes		(2,519)		7,997	
Net Cash Provided by Operating Activities		43,153		65,665	
CASH FLOWS FROM INVESTING ACTIVITIES:					
Payments related to Acquisition of Adler Tanks		_		(1,099)	
Purchase of Rental Equipment		(59,207)		(33,673)	
Purchase of Property, Plant and Equipment		(3,554)		(612)	
Proceeds from Sale of Used Rental Equipment		10,965		15,175	
Net Cash Used in Investing Activities		(51,796)		(20,209)	
CASH FLOWS FROM FINANCING ACTIVITIES:					
Net Borrowings (Payments) Under Bank Lines of Credit		28,166		(24,917)	
Principal Payments on Senior Notes		(12,000)		(12,000)	
Proceeds from the Exercise of Stock Options		2,087		518	
Excess Tax Benefit from Exercise and Disqualifying					
Disposition of Stock Options		352		34	
Payment of Dividends		(10,616)		(9,962)	
Net Cash Provided by (Used in) Financing Activities		7,989		(46,327)	
Net Decrease in Cash		(654)		(871)	
Cash Balance, beginning of period		1,187		1,325	
Cash Balance, end of period	\$	533	\$	454	
Interest Paid, during the period	\$	3,138	\$	4,271	
Income Taxes Paid, during the period	\$	6,199	\$	1,537	
Dividends Declared, not yet paid	\$	5,414	\$	5,225	
Rental Equipment Acquisitions, not yet paid	\$	9,789	\$	10,876	

#### MCGRATH RENTCORP BUSINESS SEGMENT DATA (unaudited) Three Months Ended June 30, 2010

Three Months Ended June 30, 2010											
(dollar amounts in thousands)		Mobile Modular		TRS- RenTelco		Adler Tanks	Em	rioplex	Cana	lidated	
Revenues		WIUUUIdi	Kenteleo		Idliks		Env	nopiex	Consonuateu		
Rental	\$	20,418	\$	19,812	\$	7,621	\$		\$	47,851	
Rental Related Services	ψ	5,333	Ψ	518	Ψ	2,350	ψ		Ψ	8,201	
Rental Operations		25,751		20,330		9,971				56,052	
Sales		4,056		4,951		3,371		943		9,958	
Other		120		380		13				513	
Total Revenues		29,927		25,661		9,992		943		66,523	
		20,027		20,001		0,002		010		00,020	
Costs and Expenses											
Direct Costs of Rental Operations:		2 42 4		0.000		1 270				13 700	
Depreciation of Rental Equipment		3,424		9,083		1,279		_		13,786	
Rental Related Services Other		3,690		563		1,807 923		_		6,060	
		5,745		3,109						9,777	
Total Direct Costs of Rental Operations Costs of Sales		12,859		12,755		4,009				29,623	
		3,162		2,807		6		397		6,372	
Total Costs of Revenue	<u> </u>	16,021		15,562		4,015		397		35,995	
Gross Profit (Loss)											
Rental		11,249		7,620		5,419				24,288	
Rental Related Services		1,643		(45)		543		—		2,141	
Rental Operations		12,892		7,575		5,962				26,429	
Sales		894		2,144		2		546		3,586	
Other		120		380		13		_		513	
Total Gross Profit		13,906		10,099		5,977		546		30,528	
Selling and Administrative Expenses		7,254		6,057		2,990		648		16,949	
Income (Loss) from Operations	\$	6,652	\$	4,042	\$	2,987	\$	(102)		13,579	
Interest Expense										1,506	
Provision for Income taxes										4,685	
Net Income									\$	7,388	
Other Information											
Average Rental Equipment <sup>1</sup>	\$	488,754	\$	241,545	\$	93,414					
Average Monthly Total Yield <sup>2</sup>		1.39%		2.73%		2.72%					
Average Utilization <sup>3</sup>		67.7%		66.2%		66.2%					
-											
Average Monthly Rental Rate <sup>4</sup>		2.06%		4.13%		4.11%					

1 Average Rental Equipment represents the cost of rental equipment excluding accessory equipment. For Mobile Modular and Adler Tanks, Average Rental Equipment also excludes new equipment inventory.

2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.

3 Average Utilization is calculated by dividing the average Rental Equipment on rent by the total cost of Average Rental Equipment.4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

## MCGRATH RENTCORP **BUSINESS SEGMENT DATA (unaudited)**

Three Months Ended June 30, 2009										
		Mobile		TRS-		Adler				
(dollar amounts in thousands)		Modular		RenTelco		Tanks	Env	viroplex	Conse	olidated
Revenues										
Rental	\$	23,534	\$	17,803	\$	3,746	\$		\$	45,083
Rental Related Services		6,340		426		1,396				8,162
Rental Operations		29,874		18,229		5,142				53,245
Sales		7,034		5,294		54		198		12,580
Other		143		498		8				649
Total Revenues	_	37,051		24,021		5,204		198		66,474
<u>Costs and Expenses</u> Direct Costs of Rental Operations:										
Depreciation of Rental Equipment		3,412		10,166		780				14,358
Rental Related Services		4,789		511		1,019				6,319
Other		4,728		2,667		652				8,047
Total Direct Costs of Rental Operations		12,929		13,344		2,451		_		28,724
Costs of Sales		4,902		3,659		37		201		8,799
Total Costs of Revenues		17,831		17,003		2,488		201		37,523
Gross Profit (Loss)										
Rental		15,394		4,970		2,314				22,678
Rental Related Services		1,551		(85)		377				1,843
Rental Operations		16,945		4,885		2,691				24,521
Sales		2,132		1,635		17		(3)		3,781
Other		143		498		8		_		649
Total Gross Profit (Loss)		19,220		7,018		2,716		(3)		28,951
Selling and Administrative Expenses		7,064		5,639		2,132		630		15,465
Income (Loss) from Operations	\$	12,156	\$	1,379	\$	584	\$	(633)		13,486
Interest Expense	<u> </u>	,		,				( )		1,953
Provision for Income taxes										4,509
Net Income									\$	7,024
Other Information										
Average Rental Equipment <sup>1</sup>	\$	476,314	\$	248,580	\$	55,468				
0 11	3	,	э	,	Ф	,				
Average Monthly Total Yield <sup>2</sup>		1.65%		2.39%		2.25%				
Average Utilization <sup>3</sup>		75.3%		59.5%		53.3%				
Average Monthly Rental Rate <sup>4</sup>		2.19%		4.01%		4.23%				

1 Average Rental Equipment represents the cost of rental equipment excluding accessory equipment. For Mobile Modular and Adler Tanks, Average Rental Equipment also excludes new equipment inventory.

2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.
3 Average Utilization is calculated by dividing the cost of Average Rental Equipment on rent by the total cost of Average Rental Equipment.
4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

## MCGRATH RENTCORP **BUSINESS SEGMENT DATA (unaudited)**

Six Months Ended June 30, 2010										
		Mobile		TRS-		Adler	1			
(dollar amounts in thousands)		Modular		RenTelco		Tanks	Er	iviroplex	Con	solidated
Revenues	¢	11.000	<b>^</b>	20.240	<i>•</i>	10.050	¢		<i>•</i>	00.004
Rental	\$	41,006	\$	38,319	\$	13,659	\$		\$	92,984
Rental Related Services		10,259		1,039		4,019				15,317
Rental Operations		51,265		39,358		17,678				108,301
Sales		5,943		9,834		27		3,091		18,895
Other		218		814		25				1,057
Total Revenues		57,426		50,006		17,730		3,091		128,253
<u>Costs and Expenses</u> Direct Costs of Rental Operations:										
Depreciation of Rental Equipment		6,852		18,330		2,374				27,556
Rental Related Services		7,258		960		3,168				11,386
Other		10,831		5,996		1,922				18,749
Total Direct Costs of Rental Operations		24,941		25,286		7,464				57,691
Costs of Sales		4,410		5,946		27		1,869		12,252
Total Costs of Revenue		29,351		31,232		7,491		1,869		69,943
Gross Profit										
Rental		23,323		13,993		9,363				46,679
Rental Related Services		3,001		79		851				3,931
Rental Operations		26,324		14,072		10,214				50,610
Sales		1,533		3,888				1,222		6,643
Other		218		814		25				1,057
Total Gross Profit		28,075		18,774		10,239		1,222		58,310
Selling and Administrative Expenses		13,904		11,453		5,664		1,339		32,360
Income (Loss) from Operations	\$	14,171	\$	7,321	\$	4,575	\$	(117)		25,950
Interest Expense				· · · ·					•	3,015
Provision for Income taxes										8,899
Net Income									\$	14,036
Other Information										
Average Rental Equipment <sup>1</sup>	\$	487.688	\$	240,526	\$	86,699				
0 11	¢	- ,	ψ	-	Ψ	,				
Average Monthly Total Yield <sup>2</sup>		1.40%		2.66%		2.63%				
Average Utilization <sup>3</sup>		67.9%		65.3%		65.5%				
Average Monthly Rental Rate <sup>4</sup>		2.06%		4.07%		4.01%				

1 Average Rental Equipment represents the cost of rental equipment excluding accessory equipment. For Mobile Modular and Adler Tanks, Average Rental Equipment also excludes new equipment inventory.

2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.
3 Average Utilization is calculated by dividing the cost of Average Rental Equipment on rent by the total cost of Average Rental Equipment.
4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

#### MCGRATH RENTCORP BUSINESS SEGMENT DATA (unaudited) Six Months Ended June 30, 2009

Six Months Ended June 30, 2009										
		Mobile Modular		TRS- RenTelco		Adler Tanks	E	viroplex	6-	nsolidated
(dollar amounts in thousands)		Modular		RenTeico		Tanks	En	viropiex	C0	nsolidated
Revenues	¢	40.000	¢	27 201	¢	7 765	¢		¢	02.455
Rental	\$	48,389	\$	37,301	\$	7,765	\$	—	\$	93,455
Rental Related Services	·	13,533		897		2,869				17,299
Rental Operations		61,922		38,198		10,634				110,754
Sales		10,480		10,238		54		763		21,535
Other		305		1,020		15		_		1,340
Total Revenues		72,707		49,456		10,703		763		133,629
Costs and Expenses										
Direct Costs of Rental Operations:										
Depreciation of Rental Equipment		6,842		20,806		1,461		—		29,109
Rental Related Services		10,131		956		2,053		_		13,140
Other		9,752		5,672		1,153		_		16,577
Total Direct Costs of Rental Operations		26,725		27,434		4,667		—		58,826
Costs of Sales		7,477		7,205		37		753		15,472
Total Costs of Revenues		34,202		34,639		4,704		753		74,298
Gross Profit (Loss)										
Rental		31,795		10,823		5,151		_		47,769
Rental Related Services		3,402		(59)		816		_		4,159
Rental Operations		35,197		10,764		5,967				51,928
Sales		3,003		3,033		17		10		6,063
Other		305		1,020		15				1,340
Total Gross Profit		38,505		14,817		5,999		10		59,331
Selling and Administrative Expenses		14,261		11,416		3,984		1,381		31,042
Income (Loss) from Operations	\$	24,244	\$	3,401	\$	2,015	\$	(1,371)		28,289
Interest Expense	<u> </u>	,	+	-,	-	_,	*	(-,0:-)		3,836
Provision for Income taxes										9,561
Net Income									\$	14,892
ivet income									4	14,052
Other Information										
Average Rental Equipment <sup>1</sup>	\$	476,629	\$	251,063	\$	51,379				
Average Monthly Total Yield <sup>2</sup>		1.69%		2.48%		2.52%				
Average Utilization <sup>3</sup>		76.8%		60.5%		58.7%				
-										
Average Monthly Rental Rate <sup>4</sup>		2.20%		4.09%		4.29%				

1 Average Rental Equipment represents the cost of rental equipment excluding accessory equipment. For Mobile Modular and Adler Tanks, Average Rental Equipment also excludes new equipment inventory.

2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.

Average Monthly Rental Rate is calculated by dividing the cost of Average Rental Equipment on rent by the total cost of Average Rental Equipment.
 4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

### Reconciliation of Adjusted EBITDA to the most directly comparable GAAP measures

To supplement the Company's financial data presented on a basis consistent with Generally Accepted Accounting Principles ("GAAP"), the Company presents Adjusted EBITDA which is defined by the Company as net income before interest expense, provision for income taxes, depreciation, amortization, and non-cash stock-based compensation.

The Company presents Adjusted EBITDA as a financial measure as management believes it provides useful information to investors regarding the Company's liquidity and financial condition and because management, as well as the Company's lenders use this measure in evaluating the performance of the Company.

Management uses Adjusted EBITDA as a supplement to GAAP measures to further evaluate the Company's period-to-period operating performance and evaluate the Company's ability to meet future capital expenditure and working capital requirements. Management believes the exclusion of non-cash charges, including stock-based compensation, is useful in measuring the Company's cash available to operations and the performance of the Company. Because management finds Adjusted EBITDA useful, the Company believes its investors will also find Adjusted EBITDA useful in evaluating the Company's performance.

Adjusted EBITDA should not be considered in isolation or as a substitute for net income, cash flows, or other consolidated income or cash flow data prepared in accordance with generally accepted accounting principles in the United States or as a measure of the Company's profitability or liquidity. Adjusted EBITDA is not in accordance with or an alternative for GAAP, and may be different from non–GAAP measures used by other companies. Unlike EBITDA which may be used by other companies or investors, Adjusted EBITDA does not include stock-based compensation charges. The Company believes that Adjusted EBITDA is of limited use in that it does not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP and does not accurately reflect real cash flow. In addition, other companies may not use Adjusted EBITDA or may use other non-GAAP measures, limiting the usefulness of Adjusted EBITDA for purposes of comparison. The Company's presentation of Adjusted EBITDA should not be construed as an inference that the Company will not incur expenses that are the same as or similar to the adjustments in this presentation. Therefore, Adjusted EBITDA should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures. The Company compensates for the limitations of Adjusted EBITDA by relying upon GAAP results to gain a complete picture of the Company's performance. Because Adjusted EBITDA is a non-GAAP financial measure as defined by the Securities and Exchange Commission, the Company includes in the tables below reconciliations of Adjusted EBITDA to the most directly comparable financial measures calculated and presented in accordance with accounting principles generally accepted in the United States.

#### Reconciliation of Net Income to Adjusted EBITDA

(dollar amounts in thousands)	Three Months Ended June 30,				Six Mon Jui	iths Er ne 30,	ıded	Twelve Months Ended June 30,				
	2010		2009		2010		2009		2010		2009	
Net Income Provision for Income Taxes Interest	\$ 7,388 4,685 1,506	\$	7,024 4,509 1,953	\$	14,036 8,899 3,015	\$	14,892 9,561 3,836	\$	32,467 19,985 6,284	\$	35,741 22,936 9,055	
Income from Operations Depreciation and Amortization Non-Cash Stock-Based Compensation	 13,579 15,332 1,067		13,486 15,830 978		25,950 30,588 2,086		28,289 32,041 1,953		58,736 61,678 3,736		67,732 63,708 3,801	
Adjusted EBITDA <sup>1</sup>	\$ 29,978	\$	30,294	\$	58,624	\$	62,283	\$	124,150	\$	135,241	
Adjusted EBITDA Margin <sup>2</sup>	45%		46%		46%		47%		46%		45%	

#### Reconciliation of Adjusted EBITDA to Net Cash Provided by Operating Activities

(dollar amounts in thousands)	Three Months Ended June 30,					ths Ei ie 30,	nded	Twelve Months Ended June 30,				
	 2010		2009		2010	2009		2010			2009	
Adjusted EBITDA <sup>1</sup>	\$ 29,978	\$	30,294	\$	58,624	\$	62,283	\$	124,150	\$	135,241	
Interest Paid	(1,919)		(2,468)		(3,138)		(4,271)		(6,375)		(9,285)	
Net Income Taxes Paid	(4,807)		(1,070)		(5,967)		(1,537)		(7,049)		(3,703)	
Gain on Sale of Used Rental Equipment	(2,577)		(3,504)		(4,745)		(5,202)		(10,435)		(11,563)	
Change in certain assets and liabilities:												
Accounts Receivable, net	(6,370)		6,598		1,186		19,255		(2,655)		7,571	
Income Taxes Receivable	5,075		5,940		5,075		5,940		5,075		5,940	
Prepaid Expenses and Other Assets	(3,401)		(1,543)		(1,487)		629		1,786		258	
Accounts Payable and Other Liabilities	(2,808)		1,321		(2,428)		(3,732)		(5,359)		(1,751)	
Deferred Income	1,412		(1,856)		(3,967)		(7,700)		423		(3,667)	
Net Cash Provided by Operating Activities	\$ 14,583	\$	33,712	\$	43,153	\$	65,665	\$	99,561	\$	119,041	

1 Adjusted EBITDA is defined as net income before interest expense, provision for income taxes, depreciation, amortization, and non-cash stock-based compensation. 2 Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by total revenues for the period.

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