
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 8-K

CURRENT REPORT PURSUANT
TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 3, 2007

McGRATH RENTCORP (Exact name of registrant as specified in its Charter)

California (State or other jurisdiction of incorporation)

0-13292 (Commission File Number) 94-2579843 (I.R.S. Employee Identification No.)

5700 Las Positas Road, Livermore, CA 94551-7800 (Address of principal executive offices)

(925) 606-9200 (Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- |_| Written communications pursuant to Rule 425 under the Securities Act
 (17 CFR 230.425)
- |_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- |_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

1

Item 2.02 Results of Operations and Financial Condition.

On May 3, 2007, McGrath RentCorp (the "Company") announced via press release the Company's results for its first quarter ended March 31, 2007. A copy of the Company's press release is attached hereto as Exhibit 99.1. This Form 8-K and the attached exhibit are provided under Items 2.02 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission, and shall not be incorporated by reference in any filing under the Securities Act of 1934 or the Securities Exchange Act of 1934.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Press Release of McGrath RentCorp, dated May 3, 2007.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

McGRATH RENTCORP

Dated: May 3, 2007 By: /s/ Keith E. Pratt

Keith E. Pratt

Vice President and Chief Financial Officer

3

McGrath RentCorp Announces Results for First Quarter 2007

EPS Increases 19% to \$0.37 for the Ouarter

Rental Revenues Increase 9%

LIVERMORE, Calif.--(BUSINESS WIRE)--May 3, 2007--McGrath RentCorp (NASDAQ:MGRC) today announced revenues for the quarter ended March 31, 2007, of \$60.8 million, an increase of 5%, compared to \$57.9 million in the first quarter 2006. The Company reported net income for the first quarter 2007 of \$9.3 million, or \$0.37 per diluted share, compared to net income of \$7.8 million, or \$0.31 per diluted share, in the first quarter 2006.

For the first quarter of 2007, the Company's Mobile Modular division reported an 11% increase in rental revenues to \$23.8 million compared with \$21.4 million in the first quarter 2006, with gross profit on rental revenues increasing 18% to \$15.7 million from \$13.4 million in the first quarter 2006. Sales revenues decreased \$0.6 million from \$4.8 million in the first quarter 2006 to \$4.2 million, with comparable gross profit on sales of \$1.3 million in the first quarter 2007 and 2006. Total gross profit increased 14% from \$17.1 million in the first quarter 2007 to \$19.5 million in the first quarter 2007. Selling and administrative expenses increased \$0.1 million to \$6.5 million in the first quarter 2007. Allocated interest expense increased \$0.1 million primarily due to higher average interest rates experienced by the Company. As a result, Mobile Modular's pre-tax income increased 23% from \$9.1 million to \$11.2 million in the first quarter 2007.

For the first quarter of 2007, the Company's TRS-RenTelco division reported a 7% increase in rental revenues to \$19.5 million from \$18.3 million in the first quarter of 2006, with gross profit on rental revenues increasing 7% to \$7.9 million from \$7.4 million in the first quarter 2006. Sales revenues decreased 9% from \$4.5 million to \$4.1 million in the first quarter 2007, with gross profit on sales decreasing \$0.2 million to \$1.5 million from \$1.7 million in the first quarter 2006. Selling and administrative expenses were \$4.7 million in the first quarter 2007 and 2006. Allocated interest expense increased \$0.2 million primarily due to higher average interest rates experienced by the Company. As a result, TRS-RenTelco's pre-tax income increased 7% from \$4.0 million to \$4.3 million in the first quarter 2007.

Dennis Kakures, President and CEO of McGrath RentCorp, made the following comments regarding these results and future expectations:

"Our first quarter results reflect the continuing growth of our modulars and electronics rental businesses. Our long-term success has been and will continue to be driven by rental revenue growth and higher gross profit and margin on rents.

"Mobile Modular's 11% increase in rental revenues over the first quarter of last year is primarily related to classroom and commercial building shipments in the second through fourth quarters of 2006. We should experience a full 12 months of rental revenues in 2007 on a large number of these orders. Gross profit on rents increasing 18% compared to a year ago was driven by the higher rental revenue level and lower direct expenses within the quarter to maintain and repair rental equipment.

"Classroom rental opportunities and booking levels have been very favorable thus far in 2007. In California, we are benefiting from strong demand to modernize California's aging public school infrastructure and the passage of the November 2006 statewide facilities bond measure to fund these projects. In Florida, the popularity of our hybrid classroom product, class size reduction and the phasing out of older model code portable classrooms continue to support strong rental revenue growth. Keep in mind that the great majority of these classroom rental orders will not ship and begin billing until the third quarter of 2007. Although first quarter ending utilization stood at 81.5%, slightly above year-end 2006 levels, we would expect marked improvement by the end of the third quarter due to these school shipments. For the first quarter of 2007, our commercial rental booking activity in the California and Texas markets was generally strong, with some weakness in the residential developer sector. In Florida, we are pleased with the volume of commercial

opportunities we are experiencing and are gaining more traction in booking orders as we become more experienced in the market.

"TRS-RenTelco's 7% increase in rental revenues reflects higher booking levels compared to the first quarter of 2006. We benefited from favorable market conditions across a fairly broad base of market segments, including communications network and aerospace and defense applications. However, we also experienced a more competitive environment that contributed to lower average rental rates. Depreciation as a percentage of rents for the first quarter was 46.7% compared to 44.4% in Q4 2006. We would expect this key metric to improve in 2007 as we increase utilization of the latest technology equipment that we've acquired over the past 12 months and continue to sell older model inventory.

"In the first quarter our earnings benefited from selling and administrative expenses that were comparable to the prior year. These expenses were lower than anticipated for the quarter chiefly due to the timing of filling various management positions, and to a lesser degree lower general administrative costs and bad debt expense. However, we expect our overhead expenses for the year to increase in the quarters ahead as we continue to invest in our planned modular geographic expansion, investigation and incubation of other strategic growth initiatives, creating greater management bench strength and IT infrastructure and ERP application platform upgrades."

FIRST QUARTER 2007 HIGHLIGHTS (AS COMPARED TO FIRST QUARTER 2006)

- -- Rental revenues increased 9% to \$43.3 million. Within rental revenues, Mobile Modular increased 11% from \$21.4 million to \$23.8 million; TRS-RenTelco increased 7% from \$18.3 million to \$19.5 million.
- -- Sales revenues decreased 11% to \$9.3 million, resulting from lower sales volume in Mobile Modular, TRS-RenTelco and Enviroplex. The lower sales volume with a comparable gross margin percentage of 30.2% in 2007 and 2006, resulted in a gross profit decrease of \$0.4 million. Sales revenues and related gross margins can fluctuate from quarter to quarter depending on customer requirements, equipment availability and funding.
- -- Depreciation of rental equipment increased 11% to \$12.0 million, with Mobile Modular increasing 16% to \$2.9 million from \$2.5 million in 2006, and TRS-RenTelco increasing 9% to \$9.1 million from \$8.3 million in 2006.
- -- Debt increased \$8.7 million during the quarter to \$174.2 million, with the Company's total liabilities to equity ratio decreasing from 1.54 to 1 at December 31, 2006 to 1.51 to 1 as of March 31, 2007. As of March 31, 2007, the Company, under its lines of credit, had capacity to borrow an additional \$80.8 million.
- -- Dividend rate increased 13% to \$0.18 per share for the first quarter 2007, as compared to \$0.16 per share for the first quarter of 2006. On an annualized basis, this dividend represents a 2.3% yield on the May 2, 2007 close price of \$31.40.
- -- Cash flows from operating activities decreased \$7.3 million during the quarter to \$16.4 million, primarily attributable to the reduction in accounts receivable in 2006 that did not recur in 2007 partly offset by improved operating results and other balance sheet changes.
- -- EBITDA increased 14% to \$31.3 million for the first quarter of 2007 compared to \$27.4 million for the first quarter of 2006. EBITDA is defined as net income before minority interest in income of subsidiary, interest expense, provision for income taxes, depreciation, amortization and other non-cash stock compensation. A reconciliation of net income to EBITDA can be found at the end of this release.

You should read this press release in conjunction with the financial statements and notes thereto included in the Company's latest Form 10-K and Forms 10-Q. You can visit the Company's web site at www.mgrc.com to access information on McGrath RentCorp, including the latest filings on Form 10-K and Form 10-Q.

The Company reconfirms its 2007 full-year earnings per share to be in a range of \$1.65 to \$1.73 per diluted share. Such a forward-looking statement reflects McGrath RentCorp's expectations as of May 3, 2007. Actual 2007 full-year earnings per share results may be materially different and affected by many factors, including those factors outlined in the "forward-looking statements" paragraph at the end of this press release.

About McGrath RentCorp

Founded in 1979, the Company, under the trade name Mobile Modular Management Corporation, rents and sells modular buildings to fulfill customers' temporary and permanent space needs in California, Texas and Florida. Mobile Modular believes it is the largest provider of relocatable classrooms for rental to school districts for grades K - 12 in California. The Company's TRS-RenTelco division rents and sells electronic test equipment and is one of the leading providers of general purpose and communications test equipment in North America.

CONFERENCE CALL NOTE: As previously announced in its press release of April 12, 2007, McGrath RentCorp will host a conference call at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) on May 3, 2007 to discuss the first quarter 2007 results. To participate in the teleconference, dial 1-800-219-6110 (in the U.S.), or 1-303-262-2200 (outside the US), or visit the investor relations section of the Company's website at www.mgrc.com. Telephone replay of the call will be available for 48 hours following the call by dialing 1-800-405-2236 (in the U.S.), or 1-303-590-3000 (outside the U.S.). The pass code for the call replay is 11087722.

This press release contains statements, which constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and are subject to a number of risks and uncertainties. These statements appear in a number of places. Such statements can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "estimates", "will", "should", "plans" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. These forward-looking statements are not guarantees of future performance and involve significant risks and uncertainties. Actual results may vary materially from those in the forward-looking statements as a result of various factors. Important factors that could cause actual results to differ materially from the Company's expectations are disclosed under "Risk Factors" and elsewhere in the Company's 10-K, 10-Q and other SEC filings, including, the effectiveness of management's strategies and $% \left(1\right) =\left(1\right) \left(1\right$ decisions, general economic, stock market and business conditions, including in the states and countries where we sell or rent our products; continuing demand for our products; hiring, retention and motivation of key personnel; failure by third parties to manufacture our products in a timely manner and to our specifications; our ability to successfully implement information system upgrades; our ability to finance expansion and to locate and consummate acquisitions; fluctuations in interest rates and the Company's ability to manage credit risk; our ability to effectively manage our rental assets; the risk that we may be subject to litigation and claims from employees, vendors and other third parties; fluctuations in the Company's effective tax rate; changes in financial accounting standards; our failure to comply with internal control requirements; catastrophic loss to our facilities; state funding for education; new or modified statutory or regulatory requirements; success of the Company's strategic growth initiatives; risks associated with doing business with government entities; seasonality of our educational and electronics business; intense industry competition; our ability to timely deliver, install and redeploy our modular products; significant increases in raw materials, labor, and other costs; and risks associated with operating internationally. There may be other factors not listed above that could cause actual results to vary materially from the forward-looking statements described in this press release. The Company assumes no obligation to update any forward-looking statements contained in this press release as a result of new information, future events, or developments.

MCGRATH RENTCORP
CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED)

	Ended March 31,	
(in thousands, except per share amounts)		
REVENUES		
Rental Rental Related Services	\$43,308 7,422	\$39,671 7,067
Rental Operations Sales Other	50,730 9,343 680	46,738 10,498 620
Total Revenues	60,753	57,856
COSTS AND EXPENSES		
Direct Costs of Rental Operations: Depreciation of Rental Equipment Rental Related Services Other	5,093 7,598	10,858 4,960 8,006
Total Direct Costs of Rental Operations Costs of Sales	24,710 6,526	
Total Costs	31,236	31,153
Gross Profit Selling and Administrative	29,517 11,648	26,703 11,554
Income from Operations Interest	17,869 2,621	15,149 2,353
Income Before Provision for Income Taxes Provision for Income Taxes	15,248 5,947	12,796 4,991
Income Before Minority Interest Minority Interest in Loss of Subsidiary	9,301	7,805 (32)
Net Income	\$ 9,328	\$ 7,837
Earnings Per Share: Basic Diluted Shares Used in Per Share Calculation: Basic Diluted	\$ 0.37 \$ 0.37 25,114 25,387	\$ 0.32 \$ 0.31 24,866 25,604
Cash Dividends Declared Per Share	\$ 0.18	\$ 0.16

MCGRATH RENTCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	March 31,	December 31,
(in thousands)	2007	
ASSETS		
Cash	\$ 365	\$ 349
Accounts Receivable, net of allowance for doubtful accounts of \$1,000 in 2007 and 2006	60,234	59,834
Rental Equipment, at cost: Relocatable Modular Buildings Electronic Test Equipment	459,184 199,699	451,828 186,673
Less Accumulated Depreciation		638,501 (187,159)
Rental Equipment, net	462,910	451,342
Property, Plant and Equipment, net Prepaid Expenses and Other Assets	58,393 15,537	,

Total Assets	\$ 597,439 \$ 585,542
TOTAL ASSOCI	=======================================
LIARTITITES AND SHAPEHOLDERS FOR FOURTY	
LIABILITIES AND SHAREHOLDERS' EQUITY	
Liabilities:	
Notes Payable	\$ 174,217 \$ 165,557
Accounts Payable and Accrued Liabilities	50,663 55,509
Deferred Income	50,663 55,509 21,559 25,852
Minority Interest in Subsidiary	3,452 3,479
Deferred Income Taxes, net	109,235 104,353
,	
Total Liabilities	359,126 354,750
Shareholders' Equity:	
Common Ctook no nor value	
Common Stock, no par value -	
Authorized 40,000 shares	
Issued and Outstanding 25,186 shares in	
2007 and 25,090 shares in 2006	36,690 33,963
Retained Earnings	201,623 196,829
Total Shareholders' Equity	238,313 230,792
Total Liabilities and Shareholders'	
Equity	\$ 597,439 \$ 585,542
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MCGRATH RENTCORP	. F. O. IO
CONSOLIDATED STATEMENTS OF CASH	I FLUWS
(UNAUDITED)	_, ., ., ,
	Three Months Ended
	March 31,
(in thousands)	2007 2006
CASH FLOWS FROM OPERATING ACTIVITIES:	
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CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:	 \$ 9,328 \$ 7,837
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation	\$ 9,328 \$ 7,837 12,588 11,384
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts	\$ 9,328 \$ 7,837 12,588 11,384 20 70
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation	12,588 11,384 20 70 850 830
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment	\$ 9,328 \$ 7,837 12,588 11,384 20 70
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In:	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489)
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In: Accounts Receivable	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489) (420) 12,548
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In: Accounts Receivable Prepaid Expenses and Other Assets	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489) (420) 12,548 334 743
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CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In: Accounts Receivable Prepaid Expenses and Other Assets Accounts Payable and Accrued Liabilities Deferred Income Deferred Income Taxes Net Cash Provided by Operating Activiti CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Rental Equipment Purchase of Property, Plant and Equipment Proceeds from Sale of Rental Equipment Net Cash Used in Investing Activities	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489) (420) 12,548 334 743 (4,809) (1,293) (4,293) (6,950) 4,882 1,059
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In: Accounts Receivable Prepaid Expenses and Other Assets Accounts Payable and Accrued Liabilities Deferred Income Deferred Income Taxes Net Cash Provided by Operating Activiti CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Rental Equipment Purchase of Property, Plant and Equipment Proceeds from Sale of Rental Equipment Net Cash Used in Investing Activities CASH FLOWS FROM FINANCING ACTIVITIES:	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489) (420) 12,548 334 743 (4,809) (1,293) (4,293) (6,950) 4,882 1,059
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CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In: Accounts Receivable Prepaid Expenses and Other Assets Accounts Payable and Accrued Liabilities Deferred Income Deferred Income Taxes Net Cash Provided by Operating Activiti CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Rental Equipment Purchase of Property, Plant and Equipment Proceeds from Sale of Rental Equipment Net Cash Used in Investing Activities CASH FLOWS FROM FINANCING ACTIVITIES: Net Borrowings Under Bank Lines of Credit Proceeds from the Exercise of Stock Options Excess Tax Benefit from Exercise and	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489) (420) 12,548 334 743 (4,809) (1,293) (4,293) (6,950) 4,882 1,059
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CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities: Depreciation Provision for Doubtful Accounts Non-Cash Stock Compensation Gain on Sale of Rental Equipment Change In: Accounts Receivable Prepaid Expenses and Other Assets Accounts Payable and Accrued Liabilities Deferred Income Deferred Income Taxes Net Cash Provided by Operating Activiti CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of Rental Equipment Purchase of Property, Plant and Equipment Proceeds from Sale of Rental Equipment Net Cash Used in Investing Activities CASH FLOWS FROM FINANCING ACTIVITIES: Net Borrowings Under Bank Lines of Credit Proceeds from the Exercise of Stock Options Excess Tax Benefit from Exercise and Disqualifying Disposition of Stock Options	\$ 9,328 \$ 7,837 12,588 11,384 20 70 850 830 (2,057) (2,489) (420) 12,548 334 743 (4,809) (1,293) (4,293) (6,950) 4,882 1,059

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Net Increase in Cash

Cash Balance, beginning of period		349		276
Cash Balance, end of period	\$ ==	365	\$ ==	723
Interest Paid, during the period	\$	1,904	\$	1,502
Income Taxes Paid, during the period	\$	594	\$	3,349
Dividends Declared, not yet paid	\$	4,533	\$	3,992
Rental Equipment Acquisitions, not yet paid	== \$	8,847	\$	7,758

Mobile Modular - Q1 2007 compared to Q1 2006 (Unaudited)

(dollar amounts in thousands)	Three Mon March	nths Ended n 31,	Increase (Decrease)		
	2007	2006	\$		
Revenues					
Rental Rental Related Services	7,049		\$ 2,428 283	11% 4%	
Rental Operations Sales Other	30,885 4,166 162		2,711 (597) (21)	10% -13% -11%	
Total Revenues	\$ 35,213		\$ 2,093	6%	
Gross Profit					
Rental Rental Related Services	2,320		\$ 2,366 82	18% 4%	
Rental Operations Sales Other	18,062 1,307 162	15,614	2,448 (35) (21)	16% -3% -11%	
Total Gross Profit	\$ 19,531		\$ 2,392	14%	
Pre-tax Income	\$ 11,182	\$ 9,063	\$ 2,119	23%	
Other Information					
Depreciation of Rental Equipment Interest Expense Allocation	\$ 2,929 \$ 1,893	\$ 2,520 \$ 1,746	\$ 409 \$ 147	16% 8%	
Average Rental Equipment (1) Average Rental Equipment on Rent	\$412,202	\$ 368,563	\$ 43,639	12%	
(1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4)	1.93% 81.3%	\$ 305,225 1.94% 82.8% 2.34%	·	10% 0% -2% 1%	
Period End Rental Equipment (1) Period End Utilization (3) Period End Floors (1)	\$413,227 81.5% 24,910	\$ 369,530 82.1% 23,269	\$ 43,697 1,641	12% -1% 7%	

¹ Average and Period End Rental Equipment represents the cost of rental equipment excluding new equipment inventory and accessory equipment. Period End Floors excludes new equipment inventory.

² Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.

³ Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding new equipment inventory and accessory equipment. Average utilization for the period is calculated using the average costs of the rental equipment.

⁴ Average Monthly Rental Rate is calculated by dividing the averages

of monthly rental revenues by the cost of rental equipment on rent, for the period.

TRS-RenTelco Segment - Q1 2007 compared to Q1 2006 (Unaudited)

(dollar amounts in thousands)	Three Months Ended Increase March 31, (Decrease)	Increase (Decrease)		
	2007 2006 \$ %			
Revenues		-		
Rental Rental Related Services	\$ 19,472 \$ 18,263 \$ 1,209 7 373 301 72 24			
Rental Operations Sales Other	19,845 18,564 1,281 7 4,091 4,479 (388) -9 518 437 81 19	7% 3% 3%		
Total Revenues	\$ 24,454 \$ 23,480 \$ 974	1%		
Gross Profit				
Rental Rental Related Services	\$ 7,949 \$ 7,431 \$ 518 7 9 (131) 140 107			
Rental Operations Sales Other	7,958 7,300 658 9 1,451 1,714 (263) -15 518 437 81 19	}% 5% }%		
Total Gross Profit	\$ 9,927 \$ 9,451 \$ 476 5	5%		
Pre-tax Income	\$ 4,288 \$ 3,992 \$ 296 7	7%		
Other Information				
Depreciation of Rental Equipment Interest Expense Allocation		3 % 2%		
Average Rental Equipment (1) Average Rental Equipment on Rent (1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4)	3.39% 3.89% -13 66.6% 69.5% -4	7% 3% 4%		
Period End Rental Equipment (1) Period End Utilization (3)	\$197,980 \$159,460 \$38,520 24 66.9% 70.6% -5			

- 1 Average and Period End Rental Equipment represents the cost of rental equipment excluding accessory equipment.
- 2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.
- 3 Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding accessory equipment. Average Utilization for the period is calculated using the average costs of the rental equipment.
- 4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

Reconciliation of Net Income to EBITDA

The Company presents EBITDA as a financial measure as management believes it provides useful information regarding the Company's liquidity and financial condition and because management, as well as the Company's lenders, use this measure in evaluating the performance of the business. EBITDA is defined by the Company as net income before minority interest in income of subsidiary, interest expense, provision for income taxes, depreciation, amortization, and non-cash stock compensation. In addition, several of the loan covenants and the determination of the interest rate related to the Company's revolving

line of credit are expressed by reference to this financial measure, similarly calculated. EBITDA should not be considered in isolation or as a substitute for net income, cash flows, or other consolidated income or cash flow data prepared in accordance with generally accepted accounting principles in the United States or as a measure of the Company's profitability or liquidity. The Company's EBITDA may not be comparable to similarly titled measures presented by other companies. Since EBITDA is a non-GAAP financial measure as defined by the Securities and Exchange Commission, the following table reconciles EBITDA to the most directly comparable financial measures calculated and presented in accordance with accounting principles generally accepted in the United States for the three and twelve months ended March 31, 2007 and 2006.

(dollar amounts in thousands)	Three Months Ended March 31,		Twelve Months Ended March 31,		
	2007	2006	2007	2006	
Net Income Minority Interest in Income	\$ 9,328	\$ 7,837	\$ 42,569	\$ 41,479	
(Loss) of Subsidiary Provision for Income Taxes		(32) 4,991	285 25.166	145 25,188	
Interest		2,353	•	8,524	
Income from Operations Depreciation and Amortization	17,869 12,588	,	79,048 48,665	,	
Non-Cash Stock Compensation	850	830	•	874	
EBITDA (1)	\$31,307	\$27,363	\$130,858	\$121,887	
	======	======	=======	=======	
EBITDA Margin (2)	52%	47%	49%	44%	

1. EBITDA is defined as net income before minority interest in income of subsidiary, interest expense, provision for income taxes, depreciation, amortization, and other non-cash stock compensation.

2. EBITDA Margin is calculated as EBITDA divided by total revenues for the period.

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