# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 6, 2010

# McGRATH RENTCORP

(Exact name of registrant as specified in its Charter)

#### California

(State or other jurisdiction of incorporation)

**0-13292** (Commission File Number)

94-2579843

(I.R.S. Employer Identification No.)

5700 Las Positas Road, Livermore, CA 94551-7800

(Address of principal executive offices)

(925) 606-9200

(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following	ıg
provisions (see General Instruction A.2. below):	

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

### Item 2.02 Results of Operations and Financial Condition.

On May 6, 2010, McGrath RentCorp (the "Company") announced via press release the Company's results for its first quarter ended March 31, 2010. A copy of the Company's press release is attached hereto as Exhibit 99.1. This Form 8-K and the attached exhibit are provided under Items 2.02 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission, and shall not be incorporated by reference in any filing under the Securities Act of 1933 or the Securities Exchange Act of 1934.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Press Release of McGrath RentCorp, dated May 6, 2010.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

May 6, 2010

Dated:

McGRATH RENTCORP

By: /s/ Keith E. Pratt

Keith E. Pratt Senior Vice President and Chief Financial Officer

#### McGrath RentCorp Announces Results for First Quarter 2010

#### EPS Decreases 15% to \$0.28 for the Quarter

#### Rental Revenues Decrease 7%

LIVERMORE, Calif.--(BUSINESS WIRE)--May 6, 2010--McGrath RentCorp (NASDAQ: MGRC), a diversified business to business rental company, today announced revenues for the quarter ended March 31, 2010, of \$61.7 million, a decrease of 8%, compared to \$67.2 million in the first quarter 2009. The Company reported net income of \$6.6 million, or \$0.28 per diluted share for the first quarter 2010, compared to net income of \$7.9 million, or \$0.33 per diluted share, in the first quarter 2009.

Dennis Kakures, President and CEO of McGrath RentCorp, made the following comments regarding these results and future expectations:

"Our quarter over quarter results reflect the continuing challenges of an unsettled fiscal landscape and high unemployment in California and their impact on the performance of our modular rental business, offset favorably by higher profitability in both our electronics and tank rental divisions.

Our modular division rental revenues for the period decreased by \$4.3 million compared to a year ago, with California being responsible for approximately 80% of the reduction. However, during the first quarter, there were two important developments in California that we believe will support higher rental revenue levels moving forward. First, in March, the state sold approximately \$6 billion in bonds to support state infrastructure and educational facility projects. We are hopeful that as a result of these bond sales we will see a greater number of school modernization projects going forward. Second, we have seen a favorable increase in larger commercial construction project opportunities primarily associated with state infrastructure development that has continued into the second quarter.

For our electronics rental business, income from operations increased 62% to \$3.3 million quarter over quarter. These results were driven primarily from 13% lower depreciation expense, and secondarily from various SG&A cost reductions, and improved gross profit on sales of equipment. Although the rental revenue top line was down 5% quarter over quarter, new rental business activity levels and bookings are much stronger than a year ago. We would expect the much improved market conditions today from a year ago to influence favorably our quarter over quarter rental revenue results beginning in the second quarter of 2010.

Our tank rental business produced a 50% increase in rental revenues to \$6 million from a year ago. The strong increase was directly related to higher business activity levels, supported by the addition of new branch locations, increasing the size of Adler's sales force, and expanding Adler's rental equipment inventory. Although quarter over quarter income from operations increased only 11% compared to the higher increase in rental revenues, this is a function of our continuing investment in new employees and other start-up expenses associated with ramping the Adler business nationally.

Although our California modular results for the first quarter reflect another sequential quarter of declining rental revenues and profitability, we see positive signs that the market environment in California is improving for our modular rental business. We believe that this improvement, coupled with the strengthening of our electronics and tank rental businesses, should reflect positively on our bottom line in the quarters ahead."

All comparisons presented below are to the quarter ended March 31, 2009 unless otherwise indicated.

#### **MOBILE MODULAR**

For the first quarter of 2010, the Company's Mobile Modular division reported a 38% decrease in income from operations to \$7.5 million. Rental revenues decreased 17% to \$20.6 million, which resulted in a decrease in gross profit on rental revenues of 26% to \$12.1 million. Sales revenues decreased 45% to \$1.9 million with gross profit on sales decreasing 27% to \$0.6 million due to a lower mix of sales of new equipment having lower gross margins. Selling and administrative expenses decreased 8% to \$6.7 million.

#### TRS-RENTELCO

For the first quarter of 2010, the Company's TRS-RenTelco division reported a 62% increase in income from operations to \$3.3 million. Rental revenues decreased 5% to \$18.5 million. The decrease in rental revenues was offset by 13% lower depreciation expense and 4% lower other direct costs, which resulted in a 9% increase in gross profit on rental revenues to \$6.4 million. Sales revenues were flat at \$4.9 million with gross profit on sales increasing 25% to \$1.7 million due to higher gross margins on new and used equipment sales. Selling and administrative expenses decreased 7% to \$5.4 million.

#### **ADLER TANKS**

For the first of quarter of 2010, the Company's Adler Tanks division reported an 11% increase in income from operations to \$1.6 million. Rental revenues increased 50% to \$6.0 million, which resulted in a 39% increase in gross profit on rental revenues to \$3.9 million. Rental related services revenues increased 13% to \$1.7 million, with gross profit on rental related services decreasing 30% to \$0.3 million. Selling and administrative expenses increased 44% to \$2.7 million.

#### OTHER FIRST QUARTER HIGHLIGHTS

- *Debt* decreased \$5.3 million during the quarter to \$242.0 million, with the Company's funded debt (notes payable) to equity ratio decreasing from 0.92 to 1 at December 31, 2009 to 0.89 to 1 as of March 31, 2010. As of March 31, 2010, the Company had capacity to borrow an additional \$137.0 million under its lines of credit.
- *Dividend rate* increased 2% to \$0.225 per share for the first quarter 2010. On an annualized basis, this dividend represents a 3.6% yield on the May 5, 2010 close price of \$24.77.
- Adjusted EBITDA decreased 10% to \$28.6 million for the first quarter of 2010. At March 31, 2010, the Company's ratio of funded debt to the last twelve months actual Adjusted EBITDA was 1.94 to 1, which was unchanged from December 31, 2009. Adjusted EBITDA is defined as net income before interest expense, provision for income taxes, depreciation, amortization and other non-cash stock-based compensation. A reconciliation of net income to Adjusted EBITDA and Adjusted EBITDA to net cash provided by operating activities can be found at the end of this release.

You should read this press release in conjunction with the financial statements and notes thereto included in the Company's latest Form 10-K, 10-Q and other SEC filings. You can visit the Company's web site at <a href="https://www.mgrc.com">www.mgrc.com</a> to access information on McGrath RentCorp, including the latest Form 10-K, 10-Q and other SEC filings.

#### FINANCIAL GUIDANCE

The Company reconfirms its expectation that its 2010 full-year earnings per share will be in a range of \$1.30 to \$1.45 per diluted share. Such a forward-looking statement reflects McGrath RentCorp's expectations as of May 6, 2010. Actual 2010 full-year earnings per share results may be materially different since they are affected by many factors, including those factors outlined in the "forward-looking statements" paragraph at the end of this press release.

#### ABOUT MCGRATH RENTCORP

Founded in 1979, McGrath RentCorp is a diversified business-to-business rental company. Under the trade name Mobile Modular Management Corporation (Mobile Modular), it rents and sells modular buildings to fulfill customers' temporary and permanent classroom and office space needs in California, Texas, Florida, North Carolina, Georgia, Maryland, Virginia and Washington, D.C. The Company's TRS-RenTelco division rents and sells electronic test equipment and is one of the leading rental providers of general purpose and communications test equipment in the Americas. In 2008, the Company purchased the assets of Adler Tank Rentals, a New Jersey based supplier of rental containment solutions for hazardous and nonhazardous liquids and solids with operations today in the Northeast, Mid-Atlantic, Midwest, Southeast, Southwest and West. Also, in 2008, under the trade name TRS-Environmental, the Company entered the environmental test equipment rental business serving the Americas. In 2008, the Company also entered the portable storage container rental business in Northern California under the trade name Mobile Modular Portable Storage, and in 2009 expanded this business into Southern California, Texas and Florida. For more information on McGrath RentCorp and its operating units, please visit our websites:

Corporate – <a href="https://www.mgrc.com">www.mgrc.com</a>
Tanks and Boxes – <a href="https://www.AdlerTankRentals.com">www.AdlerTankRentals.com</a>
Modular Buildings – <a href="https://www.MobileModularRents-com">www.MobileModularRents-com</a>
Portable Storage – <a href="https://www.MobileModularRents-PortableStorage.com">www.MobileModularRents-PortableStorage.com</a>
Electronic Test Equipment – <a href="https://www.TRS-RenTelco.com">www.TRS-RenTelco.com</a>
Environmental Test Equipment – <a href="https://www.TRS-Environmental.com">www.TRS-Environmental.com</a>
School Facilities Manufacturing – <a href="https://www.Enviroplex.com">www.Enviroplex.com</a>

#### **CONFERENCE CALL NOTE**

As previously announced in its press release of April 14, 2010, McGrath RentCorp will host a conference call at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) on May 6, 2010 to discuss the first quarter 2010 results. To participate in the teleconference, dial 1-866-783-2144 (in the U.S.), or 1-857-350-1603 (outside the U.S.), or visit the investor relations section of the Company's website at <a href="https://www.mgrc.com">www.mgrc.com</a>. Telephone replay of the call will be available for 48 hours following the call by dialing 1-888-286-8010 (in the U.S.), or 1-617-801-6888 (outside the U.S.). The pass code for the call replay is 84608475.

#### FORWARD-LOOKING STATEMENTS

Statements in this press release which are not historical facts are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical facts, regarding McGrath RentCorp's business strategy, future operations, financial position, estimated revenues or losses, projected costs, prospects, plans and objectives are forward looking statements. These forward-looking statements appear in a number of places and can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "plan," "anticipate," "believe," "estimate," "predict," "future," "intend," "hopes," "goals" or "certain" or the negative of these terms or other variations or comparable terminology. Our belief that important developments in California, including the state's recent sale of approximately \$6 billion in bonds to support infrastructure and educational facility projects, will support higher rental revenue levels in our modular division moving forward, our expectation that improved market conditions will favorably impact our quarterly rental revenues in our electronics rental business beginning in the second quarter of 2010, our belief that the improving California market environment for our modular rental business, coupled with the strengthening of our electronics and tank rental businesses should reflect positively on our bottom line, and our expectations regarding 2010 full-year earnings per share are all forward-looking statements.

Management cautions that forward-looking statements are not guarantees of future performance and are subject to risks and uncertainties that could cause our actual results to differ materially from those projected in such forward-looking statements including, without limitation, the following: the continuation and deepening of the current recession and financial, budget and credit crises, particularly in California, including the impact on funding for school facility projects and residential and commercial construction sectors, our customers need and ability to rent our products, and the Company's ability to access additional capital in the current uncertain capital and credit market; changes in state funding for education and the timing and impact of federal stimulus monies; the effectiveness of management's strategies and decisions, general economic, stock market and business conditions, including in the states and countries where we sell or rent our products; continuing demand for our products; hiring, retention and motivation of key personnel; failure by third parties to manufacture and deliver our products in a timely manner and to our specifications; the cost of and our ability to successfully implement information system upgrades; our ability to finance expansion and to locate and consummate acquisitions and to successfully integrate and operate Adler Tanks and other acquisitions; fluctuations in interest rates and the Company's ability to manage credit risk; our ability to effectively manage our rental assets; the risk that we may be subject to litigation under environmental, health and safety and product liability laws and claims from employees, vendors and other third parties; fluctuations in the Company's effective tax rate; changes in financial accounting standards; our failure to comply with internal control requirements; catastrophic loss to our facilities; effect on the Company's Adler Tanks business from reductions to the price of oil; new or modified statutory or regulatory requirements; success of the Company's strategic growth initiatives; risks associated with doing business with government entities; seasonality of our businesses; intense industry competition including increasing price pressure; our ability to timely deliver, install and redeploy our rental products; significant increases in raw materials, labor, and other costs; and risks associated with operating internationally, including unfavorable exchange rates for the U.S. dollar against our Canadian dollar denominated revenues.

Our future business, financial condition and results of operations could differ materially from those anticipated by such forward-looking statements and are subject to risks and uncertainties including the risks set forth above, those discussed in Part II—Item 1A "Risk Factors" and elsewhere in our Form 10-Q for the quarter ended March 31, 2010 filed with the SEC on May 6, 2010 and in our Form 10-K for the year ended December 31, 2009 filed with the SEC on February 26, 2010, and those that may be identified from time to time in our reports and registration statements filed with the SEC. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of the forward-looking statements. Forward-looking statements are made only as of the date of this press release and are based on management's reasonable assumptions; however, these assumptions can be wrong or affected by known or unknown risks and uncertainties. Readers should not place undue reliance on these forward-looking statements and are cautioned that any such forward-looking statements are not guarantees of future performance. We are under no duty to update any of the forward-looking statements after the date of this press release to conform such statements to actual results or to changes in our expectations.

# MCGRATH RENTCORP CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

		Three Months E	nded March 31,	
(in thousands, except per share amounts)	201	.0	20	009
REVENUES				
Rental	\$	45,133	\$	48,372
Rental Related Services		7,116		9,137
Rental Operations		52,249		57,509
Sales		8,937		8,955
Other		544		691
Total Revenues		61,730		67,155
COSTS AND EXPENSES				
Direct Costs of Rental Operations:				
Depreciation of Rental Equipment		13,770		14,751
Rental Related Services		5,326		6,821
Other		8,972		8,530
Total Direct Costs of Rental Operations		28,068		30,102
Costs of Sales		5,880		6,673
Total Costs of Revenue		33,948		36,775
Gross Profit		27,782		30,380
Selling and Administrative Expenses		15,411		15,577
Income from Operations		12,371		14,803
Interest Expense		1,509		1,883
Income Before Provision for Income Taxes		10,862		12,920
Provision for Income Taxes		4,214		5,052
Net Income	\$	6,648	\$	7,868
Earnings Per Share:				
Basic	\$	0.28	\$	0.33
Diluted	\$	0.28	\$	0.33
Shares Used in Per Share Calculation:				
Basic		23,826		23,714
Diluted		24,075		23,829
Cash Dividends Declared Per Share	\$	0.225	\$	0.220

#### MCGRATH RENTCORP CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

	N	De	ecember 31,	
(in thousands)		2009		
ASSETS				
Cash	\$	377	\$	1,187
Accounts Receivable, net of allowance for doubtful				
accounts of \$1,700 in 2010 and 2009		63,041		70,597
ncome Taxes Receivable		6,251		6,251
Rental Equipment, at cost:				
Relocatable Modular Buildings		506,585		504,018
Electronic Test Equipment		240,269		239,152
Liquid and Solid Containment Tanks and Boxes		92,957		80,916
		839,811		824,086
Less Accumulated Depreciation		(285,130)		(276,848)
Rental Equipment, net		554,681		547,238
Property, Plant and Equipment, net		77,103		77,092
Prepaid Expenses and Other Assets		12,364		14,240
ntangible Assets, net		13,470		13,670
Goodwill		27,661		27,661
Total Assets	\$	754,948	\$	757,936
LIABILITIES AND SHAREHOLDERS' EQUITY				
iabilities:				
Notes Payable	\$	242,047	\$	247,334
Accounts Payable and Accrued Liabilities		51,505		50,975
Deferred Income		19,365		24,744
Deferred Income Taxes, net		170,175		167,470
Total Liabilities		483,092		490,523
Shareholders' Equity:				
Common Stock, no par value -				
Authorized 40,000 shares				
Issued and Outstanding 23,917 shares in 2010 and				
23,795 shares in 2009		54,061		50,869
Retained Earnings		217,795		216,544
Total Shareholders' Equity		271,856		267,413
Total Silatelloluers Equity				

# MCGRATH RENTCORP CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

		Ended March 31,		
(in thousands)	2010	2009		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net Income	\$ 6,648	\$ 7,868		
Adjustments to Reconcile Net Income to Net Cash	,	,		
Provided by Operating Activities:				
Depreciation and Amortization	15,256	16,211		
Provision for Doubtful Accounts	275	319		
Non-Cash Stock-Based Compensation	1.019	975		
Gain on Sale of Used Rental Equipment	(2,168)	(1,698		
Change In:	(,,)	( )		
Accounts Receivable	7,281	12,338		
Prepaid Expenses and Other Assets	1,876	2,171		
Accounts Payable and Accrued Liabilities	1,058	(4,962		
Deferred Income	(5,379)	(5,844		
Deferred Income Taxes	2,705	4,570		
Net Cash Provided by Operating Activities	28,571	31,948		
ASH FLOWS FROM INVESTING ACTIVITIES:				
Payments related to Acquisition of Adler Tanks	_	(1,049		
Purchase of Rental Equipment	(25,063)	(20,412		
Purchase of Property, Plant and Equipment	(1,199)	(110		
Proceeds from Sale of Used Rental Equipment	5,231	4,942		
Net Cash Used in Investing Activities	(21,031)	(16,629		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net Payments Under Bank Lines of Credit	(5,287)	(11,834		
Proceeds from the Exercise of Stock Options	1,846	164		
Excess Tax Benefit from Exercise and Disqualifying	,			
Disposition of Stock Options	326	16		
Payment of Dividends	(5,235)	(4,742		
Net Cash Used in Financing Activities	(8,350)	(16,396		
Net Decrease in Cash	(810)	(1,077		
Cash Balance, beginning of period	1,187	1,325		
ash Balance, end of period	\$ 377	\$ 248		
nterest Paid, during the period	\$ 1,219	\$ 1,803		
ncome Taxes Paid, during the period	\$ 1,161	\$ 467		
Dividends Declared, not yet paid	\$ 5,396	\$ 5,220		
Rental Equipment Acquisitions, not yet paid	\$ 9,740	\$ 5,260		

### MCGRATH RENTCORP BUSINESS SEGMENT DATA (unaudited) Three Months Ended March 31, 2010

(1-11-11-11-11-11-11-11-11-11-11-11-11-1		Mobile		TRS-		Adler	г.		C	-1:3-4-3
(dollar amounts in thousands)		Modular		RenTelco		Tanks	Er	ıviroplex	Cons	olidated
Revenues	4	20.500		40.505	•	6.000			Φ.	45 400
Rental	\$	20,588	\$	18,507	\$	6,038	\$	_	\$	45,133
Rental Related Services		4,926		521		1,669				7,116
Rental Operations		25,514		19,028		7,707		_		52,249
Sales		1,887		4,883		19		2,148		8,937
Other		98		434		12				544
Total Revenues		27,499		24,345		7,738		2,148		61,730
Costs and Expenses										
Direct Costs of Rental Operations:										
Depreciation of Rental Equipment		3,428		9,247		1,095		_		13,770
Rental Related Services		3,568		397		1,361		_		5,326
Other		5,086		2,887		999		_		8,972
Total Direct Costs of Rental Operations		12,082		12,531		3,455		_		28,068
Costs of Sales		1,248		3,139		21		1,472		5,880
Total Costs of Revenue		13,330		15,670		3,476		1,472		33,948
Gross Profit (Loss)										
Rental		12,074		6,373		3,944		_		22,391
Rental Related Services		1,358		124		308		_		1,790
Rental Operations		13,432		6,497		4,252		_		24,181
Sales		639		1,744		(2)		676		3,057
Other		98		434		12		_		544
Total Gross Profit		14,169		8,675		4,262		676		27,782
Selling and Administrative Expenses		6,650		5,396		2,674		691		15,411
Income (Loss) from Operations	\$	7,519	\$	3,279	\$	1,588	\$	(15)		12,371
Interest Expense		.,		-,				(==)		1,509
Provision for Income taxes										4,214
Net Income									\$	6,648
Net income									Ψ	0,040
Other Information										
Average Rental Equipment <sup>1</sup>	\$	486,543	\$	239,371	\$	79,746				
Average Monthly Total Yield <sup>2</sup>		1.41%		2.58%		2.52%				
Average Utilization <sup>3</sup>		68.0%		64.6%		64.1%				
Average Monthly Rental Rate <sup>4</sup>		2.07%		3.99%		3.94%				
Average Monthly Rental Rate		2.0/%		3.99%		3.94%				

Average Rental Equipment represents the cost of rental equipment excluding new equipment inventory and accessory equipment. For Mobile Modular and Adler Tanks, Average Rental Equipment also excludes new equipment inventory.

Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.

Average Utilization is calculated by dividing the cost of Average Rental Equipment on rent by the total cost of Average Rental Equipment

Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

## MCGRATH RENTCORP BUSINESS SEGMENT DATA (unaudited) Three Months Ended March 31, 2009

(dollar amounts in thousands)		Mobile Modular	TRS- RenTelco	Adler Tanks	Env	riroplex	Cons	olidated
Revenues						•		
Rental	\$	24,855	\$ 19,498	\$ 4,019	\$	_	\$	48,372
Rental Related Services		7,193	471	1,473		_		9,137
Rental Operations		32,048	19,969	5,492		_		57,509
Sales		3,446	4,944	_		565		8,955
Other		162	522	7		_		691
Total Revenues	_	35,656	25,435	5,499		565		67,155
Costs and Expenses								
Direct Costs of Rental Operations:								
Depreciation of Rental Equipment		3,430	10,640	681		_		14,751
Rental Related Services		5,342	445	1,034		_		6,821
Other		5,024	3,005	501		_		8,530
Total Direct Costs of Rental Operations		13,796	14,090	2,216		_		30,102
Costs of Sales		2,575	3,546	_		552		6,673
Total Costs of Revenue		16,371	17,636	2,216		552		36,775
Gross Profit								
Rental		16,401	5,853	2,837		_		25,091
Rental Related Services		1,851	26	439				2,316
Rental Operations		18,252	5,879	3,276		_		27,407
Sales		871	1,398	_		13		2,282
Other		162	522	7				691
Total Gross Profit		19,285	7,799	3,283		13		30,380
Selling and Administrative Expenses		7,197	5,777	1,852		751		15,577
Income (Loss) from Operations	\$	12,088	\$ 2,022	\$ 1,431	\$	(738)		14,803
Interest Expense								1,883
Provision for Income taxes								5,052
Net Income							\$	7,868
Other Information								
Average Rental Equipment <sup>1</sup>	\$	477,291	\$ 253,265	\$ 47,412				
Average Monthly Total Yield <sup>2</sup>		1.74%	2.57%	2.83%				
Average Utilization <sup>3</sup>		78.3%	61.4%	64.5%				
0								
Average Monthly Rental Rate <sup>4</sup>		2.22%	4.18%	4.38%				

Average Rental Equipment represents the cost of rental equipment excluding new equipment inventory and accessory equipment. For Mobile Modular and Adler Tanks, Average Rental Equipment also excludes new equipment inventory.

Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.

Average Utilization is calculated by dividing the cost of Average Rental Equipment on rent by the total cost of Average Rental Equipment

Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

#### Reconciliation of Adjusted EBITDA to the most directly comparable GAAP measures

To supplement the Company's financial data presented on a basis consistent with Generally Accepted Accounting Principles ("GAAP"), the Company presents Adjusted EBITDA which is defined by the Company as net income before interest expense, provision for income taxes, depreciation, amortization, and non-cash stock-based compensation.

The Company presents Adjusted EBITDA as a financial measure as management believes it provides useful information to investors regarding the Company's liquidity and financial condition and because management, as well as the Company's lenders use this measure in evaluating the performance of the Company.

Management uses Adjusted EBITDA as a supplement to GAAP measures to further evaluate the Company's period-to-period operating performance and evaluate the Company's ability to meet future capital expenditure and working capital requirements. Management believes the exclusion of non-cash charges, including stock-based compensation, is useful in measuring the Company's cash available to operations and the performance of the Company. Because management finds Adjusted EBITDA useful, the Company believes its investors will also find Adjusted EBITDA useful in evaluating the Company's performance.

Adjusted EBITDA should not be considered in isolation or as a substitute for net income, cash flows, or other consolidated income or cash flow data prepared in accordance with generally accepted accounting principles in the United States or as a measure of the Company's profitability or liquidity. Adjusted EBITDA is not in accordance with or an alternative for GAAP, and may be different from non–GAAP measures used by other companies. Unlike EBITDA which may be used by other companies or investors, Adjusted EBITDA does not include stock-based compensation charges. The Company believes that Adjusted EBITDA is of limited use in that it does not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP and does not accurately reflect real cash flow. In addition, other companies may not use Adjusted EBITDA or may use other non-GAAP measures, limiting the usefulness of Adjusted EBITDA. The Company's presentation of Adjusted EBITDA should not be construed as an inference that the Company will not incur expenses that are the same as or similar to the adjustments in this presentation. Therefore, Adjusted EBITDA should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures. The Company compensates for the limitations of Adjusted EBITDA by relying upon GAAP results to gain a complete picture of the Company's performance. Since Adjusted EBITDA is a non-GAAP financial measure as defined by the Securities and Exchange Commission, the Company includes in the tables below reconciliations of Adjusted EBITDA to the most directly comparable financial measures calculated and presented in accordance with accounting principles generally accepted in the United States.

Reconciliation of Net Income to Adjusted EBITDA

(dollar amounts in thousands)		Three Mo Mar	onths Endrch 31,	Twelve Months Ended March 31,					
	·	2010	2009		9 201			2009	
Net Income	\$	6,648	\$	7,868	\$	32,102	\$	38,806	
Provision for Income Taxes		4,214		5,052		19,810		24,931	
Interest		1,509		1,883		6,731		9,393	
Income from Operations	·	12,371		14,803		58,643		73,130	
Depreciation and Amortization		15,256		16,211		62,175		62,577	
Non-Cash Stock-Based Compensation		1,019		975		3,647		3,810	
Adjusted EBITDA $^{\mathrm{1}}$	\$	28,646	\$	31,989	\$	124,465	\$	139,517	
Adjusted EBITDA Margin <sup>2</sup>		46%		48%		46%		46%	

onciliation of Adjusted EBITDA to Net Cash Provided by Operating Activities

(dollar amounts in thousands)	Three Mo Mar	onths End rch 31,	led	Twelve Months Ended March 31,				
	 2010		2009		2010		2009	
Adjusted EBITDA <sup>1</sup>	\$ 28,646	\$	31,989	\$	124,465	\$	139,517	
Interest Paid	(1,219)		(1,803)		(6,924)		(9,715)	
Income Taxes (Paid) Refunds Received	(1,161)		(467)		2,627		(4,209)	
Gain on Sale of Rental Equipment	(2,168)		(1,698)		(11,362)		(10,544)	
Change in certain assets and liabilities:								
Accounts Receivable, net	7,556		12,338		10,313		(7,367)	
Prepaid Expenses and Other Assets	1,876		2,171		3,840		(1,358)	
Accounts Payable and Other Liabilities	420		(4,738)		(746)		1,421	
Deferred Income	(5,379)		(5,844)		(2,845)		(3,082)	
Net Cash Provided by Operating Activities	\$ 28,571	\$	31,948	\$	119,368	\$	104,663	

<sup>1</sup> Adjusted EBITDA is defined as net income before interest expense, provision for income taxes, depreciation, amortization, and non-cash stock-based compensation. 2 Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by total revenues for the period.

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