### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 4, 2006

McGRATH RENTCORP

(Exact name of registrant as specified in its Charter)

California

(State or other jurisdiction of incorporation)

0-13292

94-2579843

(Commission File Number) (I.R.S. Employee Identification No.)

5700 Las Positas Road, Livermore, CA 94551-7800 (Address of principal executive offices)

(925) 606-9200 (Registrant's Telephone Number, Including Area Code)

\_\_\_\_\_

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- |\_| Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- $|\_|$  Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- |\_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- | | Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

\_\_\_\_\_\_

Item 2.02 Results of Operations and Financial Condition.

On May 4, 2006, McGrath RentCorp (the "Company") announced via press release the Company's results for its first quarter ended March 31, 2006. A copy of the Company's press release is attached hereto as Exhibit 99.1. This Form 8-K and the attached exhibit are provided under Items 2.02 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission.

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits.

Exhibit No. Description

99.1 Press Release of McGrath RentCorp, dated May 4, 2006.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

McGRATH RENTCORP

Dated: May 4, 2006 By: /s/ Keith E. Pratt

-----

Keith E. Pratt

Vice President and Chief Financial Officer

McGrath RentCorp Announces Results for First Quarter 2006; EPS Increases 7% to \$0.31 for the Quarter Rental Revenues Increase 10%

LIVERMORE, Calif.--(BUSINESS WIRE)--May 4, 2006--McGrath RentCorp (Nasdaq:MGRC) today announced revenues for the quarter ended March 31, 2006, of \$57.9 million, an increase of 9%, compared to \$52.9 million in the first quarter 2005. The Company reported net income for the first quarter 2006 of \$7.8 million, or \$0.31 per diluted share, compared to \$7.2 million, or \$0.29 per diluted share, in the first quarter 2005.

The Company adopted Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment," ("SFAS No. 123R") effective January 1, 2006, which requires the expensing of employee stock options at estimated fair value. First quarter 2006 results included \$0.8 million of non-cash stock compensation expense required under SFAS No. 123R.

The Company's Mobile Modular division reported an increase in total revenues of 24% from \$26.7 million in first quarter 2005 to \$33.1 million in first quarter 2006, with improvement in both rental and sales revenues. Rental revenues increased 13%, or \$2.4 million to \$21.4 million, offset by lower rental margins resulting in gross profit on rents increasing 8% to \$13.4 million. Lower rental margins were due to \$1.0 million higher repair and maintenance expense, primarily due to the preparation of California classroom inventory for the upcoming school year, and \$0.4 million higher depreciation expense due to the 14% increase in average rental equipment. Sales revenues increased \$2.2 million with gross profit increasing \$0.4 million. Total gross profit increased 13% from \$15.1 million in first quarter 2005 to \$17.1 million in first quarter 2006. Selling and administrative expenses increased \$1.7 million to \$6.3 million in the first quarter 2006, primarily due to higher personnel and benefit costs to support increased business levels. Mobile Modular's selling and administrative expenses include \$0.6 million of non-cash stock compensation expense related to the adoption of SFAS No. 123R. Allocated interest expense increased \$0.5 million due to higher average interest rates experienced by the Company. As a result, Mobile Modular's pre-tax income decreased 2% to \$9.1 million from \$9.3 million in the first quarter 2005.

For the Company's TRS-RenTelco division, first quarter 2006 pre-tax income increased to \$4.0 million from \$1.9 million in 2005 primarily due to 8% higher rental revenues of \$18.3 million compared to \$16.9 million in the first quarter 2005 and \$1.1 million lower depreciation expense. The depreciation decrease was due to the determination in April 2005 to extend the useful lives on two models of test equipment (quarterly impact of \$0.6 million), the selling of underutilized equipment and rental equipment becoming fully depreciated, offset by new equipment purchases.

"I was very pleased by our growth in revenues year over year, particularly as the majority of growth came from rental revenues in both our electronics and modular businesses. Our first quarter results reflect a 10% increase in rental revenues from a year ago," stated Dennis Kakures, President & CEO.

"TRS-RenTelco's first quarter increase in rental revenues from a year ago is reflective of improving market conditions and a broader range of product segments experiencing increased business activity. This momentum has continued into April and we are hopeful that 2006 is shaping up to be a much stronger year than in 2005. At the end of the first quarter, utilization stood at just under 71% compared to 62% a year ago. This is reflective of both our proactive selling of underutilized equipment during 2005, as well as the increased business activity year over year. We are actively purchasing test equipment to support the increased demand we are seeing.

"Mobile Modular's increase in rental revenues over the first quarter of last year is primarily related to classroom shipments in the third and fourth quarters of 2005. We should experience a full 12 months of rental revenues in 2006 on the great majority of the orders shipped in the second half of 2005. In Florida, student population growth, class size reduction, our hybrid classroom product and the phasing out of older model code portable classrooms are continuing to support our strong growth. 2006 has started off very nicely as we continue to experience strong order levels and an expanding base of school district customers. It's important to note that for the 2006 -2007 school year under the class size reduction statute in Florida, school districts are required to meet class size limits based on the average number of students per class at the school level as compared to the district level which had been the standard since the program was implemented in the 2003 - 2004 school year. In the 2008 - 2009 school year, school districts will be required to meet the average class size at the individual classroom level. These requirements could have a very favorable impact on market demand for modular classrooms. "In California, our commercial activity has been strong to date in 2006. We are seeing increased activity in both residential and commercial construction, and in the petrochemical market. For our California educational business, although the opportunity flow has been favorable, it is not to the level of the past few years. We feel this is directly related to a number of school districts waiting for the passage of a state-wide facilities bond measure for modernization funding later this year and then moving their projects forward in 2007. However, we are continuing to book classroom orders for 2006 and expect to capture a number of additional opportunities still pending. At this time, we believe the outlook for a November 2006 California facilities bond measure to support the ongoing need to modernize schools is very promising for a number of reasons, including bi-partisan support in the legislature. The passage of this bond measure for modernization should support increased classroom ordering activity in 2007 and 2008.

"While we've seen higher selling and administrative expenses as compared to a year ago, including the non-cash expensing of stock options, a significant portion relates to the increased business levels and size of the Company today. We are more fully staffed entering 2006 as we filled a number of key positions in operations, corporate administration and IT during 2005 to support our growth needs. Additionally, in the first quarter we experienced higher salary and benefit costs, and higher commissions from increased booking levels.

"Finally, as we look at our businesses today, we continue to expect favorable rental revenue growth for both our electronic test equipment and modular building business year over year, and reconfirm our earnings guidance range for 2006 of \$1.50 to \$1.60 per diluted share."

FIRST QUARTER 2006 HIGHLIGHTS (AS COMPARED TO FIRST QUARTER 2005)

- -- Rental revenues increased 10% to \$39.7 million. Within rental revenues, Mobile Modular increased 13% from \$19.0 million to \$21.4 million; TRS-RenTelco increased 8% from \$16.9 million to \$18.3 million.
- -- Sales revenues decreased 4% to \$10.5 million, resulting from lower sales volume at TRS-RenTelco and Enviroplex, offset by higher sales volume by Mobile Modular. Lower sales volume combined with a lower gross margin percentage, 30.2% in 2006 compared to 31.1% in 2005, resulted in a gross profit decrease of \$0.2 million. Sales revenues and related gross margins can fluctuate from quarter to quarter depending on customer requirements, equipment availability and funding.
- -- Depreciation of rental equipment decreased 6% to \$10.9 million, with Mobile Modular increasing 16% to \$2.5 million from \$2.2 million in 2005, and TRS-RenTelco decreasing 11% to \$8.3 million from \$9.4 million in 2005. The TRS-RenTelco decrease was due to the determination in April 2005 to extend the useful lives on two models of test equipment (quarterly impact of \$0.6 million), the selling of underutilized equipment and rental equipment becoming fully depreciated, offset by new equipment purchases.
- -- Debt increased \$13.3 million during the quarter to \$176.5 million, with the Company's total liabilities to equity ratio decreasing from 1.73 to 1 at December 31, 2005 to 1.68 to 1 as of March 31, 2006. As of March 31, 2006, the Company, under its lines of credit, had capacity to borrow an additional \$78.5 million.
- -- Dividend rate increased 14% to \$0.16 per share for the first quarter 2006, as compared to \$0.14 per share for the first quarter of 2005. On an annualized basis, this dividend represents a 2.4% yield on the May 3, 2006 close price of \$26.38.

It is suggested that the press release be read in conjunction with the financial statements and notes thereto included in the Company's latest Form 10-K and Forms 10-Q. You can visit the Company's web site at www.mgrc.com to access information on McGrath RentCorp, including the latest filings on Form 10-K and Form 10-Q.

## FINANCIAL GUIDANCE

The Company reconfirms its 2006 full-year earnings per share to be in a range of \$1.50 to \$1.60 per diluted share. Such a forward-looking

statement reflects McGrath RentCorp's expectations as of May 4, 2006. Actual 2006 full-year earnings per share results may be materially different and affected by many factors, including those factors outlined in the "forward-looking statements" paragraph at the end of this press release.

#### About McGrath RentCorp

Founded in 1979, the Company, under the trade name Mobile Modular Management Corporation, rents and sells modular buildings to fulfill customers' temporary and permanent space needs in California, Texas and Florida. Mobile Modular believes it is the largest provider of relocatable classrooms for rental to school districts for grades K - 12 in California. The Company's TRS-RenTelco division rents and sells electronic test equipment and is one of the leading providers of general purpose and communications test equipment in North America.

CONFERENCE CALL NOTE: As previously announced in its press release of April 6, 2006, McGrath RentCorp will host a conference call at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) on May 4, 2006 to discuss the first quarter 2006 results. To participate in the teleconference, dial 1-800-218-4007 (in the U.S.), or 1-303-262-2131 (outside the US), or visit the investor relations section of the Company's website at www.mgrc.com. Telephone replay of the call will be available for 48 hours following the call by dialing 1-800-405-2236 (in the U.S.), or 1-303-590-3000 (outside the U.S.). The pass code for the call replay is 11057700.

This press release contains statements, which constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and are subject to a number of risks and uncertainties. These statements appear in a number of places. Such statements can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "estimates," "will," "should," "plans" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. These include our belief of improving market conditions for our TRS-RenTelco business, including the increased demand for our test equipment, our expectation that the great majority of the Mobile Modular orders we shipped in the second half of 2005 will provide a full 12 months of rental revenues in 2006, our hope that the business activity levels for our electronics business in 2006 will be stronger than 2005, our expectation that in Florida, strong student population growth, the ongoing implementation of class size reduction, and our hybrid classroom product will continue to support favorable growth for Mobile Modular in that market, our expectation that school districts will be required to meet class size limits at the school level for the 2006-2007 school year and at the individual classroom level in the 2008-2009 school year and that these class size reduction statutes could have a very favorable impact on market demand for modular classrooms, our expectation that there are a number of opportunities pending in California in 2006 for our classroom business, our expectation that if we close a high percentage of these opportunities, our utilization and rental revenue levels for our classroom business will be impacted favorably, our view that the outlook for a November 2006 California facilities bond measure to support the ongoing need to modernize schools is very promising, and that if the bond measure is passed, it would support increased classroom ordering activity in 2007 and 2008, our expectation regarding the 2006 annual dividend yield, our expectation regarding favorable rental revenue growth for both our electronic test equipment and modular building business year over year, and our 2006 full-year earnings per share guidance. These forward-looking statements are not guarantees of future performance and involve significant risks and uncertainties. Actual results may vary materially from those in the forward-looking statements as a result of various factors. These factors include the effectiveness of management's strategies and decisions, general economic and business conditions, the condition of the telecommunications industry, new or modified statutory or regulatory requirements, continuing demand for modular products, timely delivery and installation of modular products, delays of future sales projects, changing prices and market conditions. There may be other factors not listed above that could cause actual results to vary materially from the forward-looking statements described in this press release.

|   | Three Months<br>Ended March 31,        |  |
|---|--|--|
| (in thousands, except per share amounts)  |  | 2005                                   |
| REVENUES  |  |  |
| Rental<br>Rental Related Services   | 7,067                                  | \$35,959<br>5,275                      |
| Rental Operations<br>Sales<br>Other   | 46,738<br>10,498<br>620                | 41,234<br>10,972<br>732                |
| Total Revenues  | 57,856                                 | 52,938                                 |
| COSTS AND EXPENSES  |  |  |
| Direct Costs of Rental Operations: Depreciation of Rental Equipment Rental Related Services Other | 8,006                                  | 11,565<br>3,571<br>7,245               |
| Total Direct Costs of Rental Operations<br>Costs of Sales   | 23,824<br>7,329                        | 22,381<br>7,564                        |
| Total Costs   | 31,153                                 | 29,945                                 |
| Gross Profit<br>Selling and Administrative  | 26,703<br>11,554                       | 22,993<br>9,561                        |
| Income from Operations<br>Interest  | 15,149<br>2,353                        | 13,432<br>1,719                        |
| Income Before Provision for Income Taxes<br>Provision for Income Taxes                            | 12,796<br>4,991                        | 11,713<br>4,451                        |
| Income Before Minority Interest<br>Minority Interest in Income (Loss) of Subsidiary               | 7,805<br>(32)                          | 7,262<br>85                            |
| Net Income  | \$ 7,837                               | \$ 7,177                               |
| Earnings Per Share: Basic Diluted Shares Used in Per Share Calculation: Basic Diluted             | \$ 0.32<br>\$ 0.31<br>24,866<br>25,604 | \$ 0.29<br>\$ 0.29<br>24,572<br>25,147 |
|   |  |  |

# MCGRATH RENTCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED)

|  | March 31,          | December 31,         |
|--|--------------------|----------------------|
| (in thousands)   | 2006               | 2005                 |
| ASSETS   |                    |                      |
| Cash   | \$ 723             | \$ 276               |
| Accounts Receivable, net of allowance for doubtful accounts of \$1,000 in 2006 and 2005  | 51,084             | 63,702               |
| Rental Equipment, at cost:<br>Relocatable Modular Buildings<br>Electronic Test Equipment | 428,197<br>161,053 | 408,227<br>154,708   |
| Less Accumulated Depreciation  | ,                  | 562,935<br>(156,502) |
| Rental Equipment, net  | 425,488            | 406,433              |
| Property, Plant and Equipment, net<br>Prepaid Expenses and Other Assets                  | 56,042<br>15,276   | ,                    |

|   | \$ 548,613<br>=======                             |   |
|---|---|---|
| LIABILITIES AND SHAREHOLDERS' EQUITY  | -   |   |
| Liabilities: Notes Payable Accounts Payable and Accrued Liabilities Deferred Income Minority Interest in Subsidiary Deferred Income Taxes, net Total Liabilities                                | \$ 176,500<br>44,005<br>20,460<br>3,168<br>99,497 | \$ 163,232<br>51,690<br>27,410<br>3,199<br>98,438 |
| Total Liabilities   | 343,630   | 343, 909  |
| Shareholders' Equity: Common Stock, no par value - Authorized 40,000 shares Issued and Outstanding 24,950 shares in 2006 and 24,832 shares in 2005 Retained Earnings Total Shareholders' Equity | 28,892<br>176,091<br><br>204,983                  | 26,224<br>172,245<br><br>198,469                  |
| Total Liabilities and Shareholders'   |   |   |
|   | \$ 548,613<br>=======                             | \$ 542,438<br>=======                             |
| MCGRATH RENTCORP<br>CONSOLIDATED STATEMENTS OF CAS<br>(UNAUDITED)   | H FLOWS   |   |
|   | Mai   | onths Ended<br>rch 31,                            |
| (in thousands)  | 2006  | 2005  |
| CASH FLOWS FROM OPERATING ACTIVITIES:   |   |   |
| Net Income Adjustments to Reconcile Net Income to Net Ca Provided by Operating Activities:  |   | 7 \$ 7,177  |
| Depreciation Provision for Doubtful Accounts  | 11,384<br>70                                      | 4 12,139<br>9 43                                  |
| Noncash Stock Compensation<br>Gain on Sale of Rental Equipment  | 830<br>(2,489                                     | 9<br>9) (1,760)                                   |
| Change In: Accounts Receivable  | 12.548  | 3 2,692   |
| Prepaid Expenses and Other Assets Accounts Payable and Accrued Liabilities  | 743   | 3 281<br>3) (400)                                 |
| Deferred Income Deferred Income Taxes   | (6,950  | 9) (5,187)  |
|   |   | 9 3,796   |
| Net Cash Provided by Operating<br>Activities  |   | 9 18,781  |
| CASH FLOWS FROM INVESTING ACTIVITIES:   |   |   |
| Purchase of Rental Equipment<br>Purchase of Property, Plant and Equipment<br>Proceeds from Sale of Rental Equipment   | (560<br>5,497                                     | 5) (27,877)<br>9) (307)<br>7 6,807                |
| Net Cash Used in Investing Activities   | (34,918   | 3) (21,377)                                       |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |   |   |
| Net Borrowings Under Bank Lines of Credit<br>Proceeds from the Exercise of Stock Options,<br>Excess Tax Benefit from Exercise and   | 13,268  | 3 4,788<br>5 771                                  |
| Disqualifying Disposition of Stock Options<br>Payment of Dividends  | (3,480  | 2 187<br>9) (2,700)                               |
| Net Cash Provided by Financing<br>Activities  | 11,626  | 3,046   |

| Net Increase in Cash<br>Cash Balance, beginning of period | 447<br>276            |          | 450<br>189     |
|---|-----------------------|----------|----------------|
| Cash Balance, end of period                               | \$<br>723<br>======   | \$<br>== | 639<br>======  |
| Interest Paid, during the period                          | \$<br>1,502           | \$       | 1,033          |
| Income Taxes Paid, during the period                      | \$<br>3,349           | \$       | 570            |
| Dividends Declared, not yet paid                          | \$<br>3,992           | \$       | 3,446          |
| Rental Equipment Acquisitions, not yet paid               | \$<br>7,758<br>====== | \$<br>== | 7,429<br>===== |

## Mobile Modular -- Q1 2006 compared to Q1 2005 (Unaudited)

| (dollar amounts in thousands)   | Three Months Ended Inc<br>March 31, (De |   | Increa<br>(Decre | crease<br>ecrease) |  |
|---|---|---|------------------|--------------------|--|
|   | 2000                                    | 2005  | Ф                | %                  |  |
| Revenues  |   |   |                  |                    |  |
| Rental Revenues<br>Rental Related Services  | 6,766                                   | \$ 19,026<br>4,968                              | 1,798            | 36%                |  |
| Rental Operations<br>Sales<br>Other   | 28,174<br>4,763                         | 23,994<br>2,596<br>139                          | 4,180<br>2,167   | 17%<br>83%<br>32%  |  |
| Total Revenues  |   | \$ 26,729                                       |                  |                    |  |
| Gross Profit  |   |   |                  |                    |  |
| Rental Revenues<br>Rental Related Services  | \$ 13,376<br>2,238                      | \$ 12,372<br>1,641                              | \$1,004<br>597   | 8%<br>36%          |  |
| Rental Operations<br>Sales<br>Other   | 15,614<br>1,342<br>183                  | 14,013<br>957<br>139                            | 1,601            | 11%<br>40%<br>32%  |  |
| Total Gross Profit  | \$ 17,139                               | \$ 15,109                                       |                  |                    |  |
| Pre-tax Income  | \$ 9,063                                | \$ 9,293  |                  |                    |  |
| Other Information   |   |   |                  |                    |  |
| Depreciation of Rental Equipment<br>Interest Expense Allocation   | \$ 2,520<br>1,746                       | \$ 2,164<br>1,212                               | \$ 356<br>534    |                    |  |
| Average Rental Equipment (1) Average Rental Equipment on Rent (1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4) | 305,225<br>1.94%<br>82.8%               | \$323,373<br>276,977<br>1.96%<br>85.7%<br>2.29% |                  |                    |  |
| Period End Rental Equipment (1) Period End Utilization (3) Period End Floors (1)  | 82.1%                                   | \$325,050<br>85.3%<br>20,979                    |                  | - 4%               |  |

- (1) Average and Period End Rental Equipment represents the cost of rental equipment excluding new equipment inventory and accessory equipment. Period End Floors excludes new equipment inventory.
- (2) Average Monthly Total Yield is calculated by dividing the averages of monthly rents by the cost of rental equipment, for the period.
- (3) Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding new equipment inventory and accessory equipment. Average utilization for the period is calculated using the average costs of the rental equipment.
- (4) Average Monthly Rental Rate is calculated by dividing the averages

of monthly rents by the cost of rental equipment on rent, for the period.

TRS-RenTelco Segment -- Q1 2006 compared to Q1 2005 (Unaudited)

|  | Three Months Ended I<br>March 31, (          |   |  |
|--|--|---|--|
|  | 2006 2005                                    | \$ %                                      |  |
| Revenues   |  |   |  |
| Rental Revenues<br>Rental Related Services   | \$ 18,263  \$ 16,933  \$ 1<br>301            | (6) -2%                                   |  |
| Rental Operations<br>Sales<br>Other  | 18,564 17,240 1<br>4,479 6,084 (1<br>437 593 | ., 324 8%<br>., 605) - 26%                |  |
| Total Revenues   | \$ 23,480 \$ 23,917 \$                       | (437) -2%                                 |  |
| Gross Profit   |  |   |  |
| Rental Revenues<br>Rental Related Services   | \$ 7,431 \$ 4,777 \$ 2<br>(131) 63           | ,654 56%<br>(194) -308%                   |  |
| Rental Operations<br>Sales<br>Other  | 7,300 4,840 2<br>1,714 1,492<br>437 593      | 2,460 51%<br>222 15%<br>(156) -26%        |  |
| Total Gross Profit   | \$ 9,451 \$ 6,925 \$ 2                       | 2,526 36%                                 |  |
| Pre-tax Income   | \$ 3,992 \$ 1,936 \$ 2                       | 2,056 106%                                |  |
| Other Information  |  |   |  |
| Depreciation of Rental Equipment<br>Interest Expense Allocation  | \$ 8,338 \$ 9,401 \$(1<br>718 572            |   |  |
| Average Rental Equipment (1) Average Rental Equipment on Rent(1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4) | \$108,833 \$ 92,029 \$16                     | 7,207 5%<br>8,804 18%<br>3%<br>13%<br>-9% |  |
| Period End Rental Equipment (1) Period End Utilization (3)   | 70.6% 61.6%                                  | 15%                                       |  |

- (1) Average and Period End Rental Equipment represents the cost of rental equipment excluding accessory equipment.
- (2) Average Monthly Total Yield is calculated by dividing the averages of monthly rents by the cost of rental equipment, for the period.
- (3) Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding accessory equipment. Average Utilization for the period is calculated using the average costs of the rental equipment.
- (4) Average Monthly Rental Rate is calculated by dividing the averages of monthly rents by the cost of rental equipment on rent, for the period.

CONTACT: McGrath RentCorp

Keith E. Pratt, 925-606-9200