
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): November 1, 2007

McGRATH RENTCORP
(Exact name of registrant as specified in its Charter)

California (State or other jurisdiction of incorporation)

0-13292 (Commission File Number) 94-2579843 (I.R.S. Employee Identification No.)

5700 Las Positas Road, Livermore, CA 94551-7800 (Address of principal executive offices)

(925) 606-9200 (Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- |_| Written communications pursuant to Rule 425 under the Securities Act
 (17 CFR 230.425)
- |_| Soliciting material pursuant to Rule 14a-12 under the Exchange Act
 (17 CFR 240.14a-12)
- |_| Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange
 Act (17 CFR 240.14d-2(b))
- |_| Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Item 2.02 Results of Operations and Financial Condition.

On November 1, 2007, McGrath RentCorp (the "Company") announced via press release the Company's results for its third quarter ended September 30, 2007. A copy of the Company's press release is attached hereto as Exhibit 99.1. This Form 8-K and the attached exhibit are provided under Items 2.02 and 9.01 of Form 8-K and are furnished to, but not filed with, the Securities and Exchange Commission, and shall not be incorporated by reference in any filing under the Securities Act of 1934 or the Securities Exchange Act of 1934.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. Description

99.1 Press Release of McGrath RentCorp, dated November 1, 2007.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

McGRATH RENTCORP

Dated: November 1, 2007 By: /s/ Keith E. Pratt

Keith E. Pratt

Vice President and Chief Financial Officer

McGrath RentCorp Announces Results for Third Quarter 2007

EPS Decreases 8% to \$0.46 for the Quarter

Rental Revenues Increase 9%

LIVERMORE, Calif.--(BUSINESS WIRE)--Nov. 1, 2007--McGrath RentCorp (NASDAQ: MGRC) today announced revenues for the quarter ended September 30, 2007, of \$80.8 million, an increase of 4%, compared to \$77.9 million in the third quarter 2006. The Company reported net income for the third quarter 2007 of \$11.9 million, or \$0.46 per diluted share, compared to net income of \$12.7 million, or \$0.50 per diluted share, in the third quarter 2006.

For the third quarter of 2007, the Company's Mobile Modular division posted a 9% increase in rental revenues to \$25.9 million compared with \$23.9 million in the third quarter 2006, with gross profit on rental revenues increasing 11% to \$16.6 million from \$15.0 million in the third quarter 2006. Sales revenues increased \$0.9 million from \$12.4 million in the third quarter 2006 to \$13.3 million, but gross profit on sales decreased \$0.5 million to \$3.0 million in the third quarter 2007 due to lower gross margins on sales of 22.6% in the third quarter 2007 compared to 28.1% in the third quarter 2006. Total gross profit increased 8% from \$21.4 million in the third quarter 2006. Total gross profit increased 8% from \$21.4 million in the third quarter 2007. Selling and administrative expenses increased \$0.9 million to \$7.2 million in the third quarter 2007. As a result, Mobile Modular's pre-tax income increased 8% from \$12.9 million to \$14.0 million in the third quarter 2007.

For the third quarter of 2007, the Company's TRS-RenTelco division posted an 8% increase in rental revenues to \$21.7 million from \$20.0 million in the third quarter of 2006, but gross profit on rental revenues decreased 2% to \$8.9 million from \$9.0 million in the third quarter 2006. The lower gross profit on rental revenues was primarily due to 20% higher depreciation expense and 2% lower average equipment utilization in 2007, resulting in a higher depreciation as a percentage of rents of 47.1% in the third quarter 2007 compared to 42.7% in the third quarter 2006. Sales revenues decreased \$2.0 million from \$5.7 million to \$3.7 million in the third quarter 2007, with gross profit on sales decreasing \$0.5 million to \$1.3 million from \$1.8 million in the third quarter 2006. Selling and administrative expenses increased \$0.5 million to \$4.9 million in the third quarter 2007. As a result, TRS-RenTelco's pre-tax income decreased 17% from \$5.9 million to \$4.9 million in the third quarter 2007.

Dennis Kakures, President and CEO of McGrath RentCorp, made the following comments regarding these results and future expectations:

"Our third quarter results reflect continuing favorable growth in rental revenues and rental assets in both our modulars and electronics businesses. We are investing in the future earnings growth of McGrath RentCorp, including management to support the expansion of our existing rental businesses and our corporate development efforts on new initiatives, and information systems. Our sales of equipment for the third quarter at both Enviroplex and for our electronics rental business were lower than last year reducing EPS by \$0.04. We've always emphasized rental revenue and rental asset growth are more important than equipment sales to McGrath RentCorp's long-term profitability.

"Mobile Modular's 9% increase in rental revenues over the third quarter of 2006 was primarily related to new educational rentals coming online during the quarter, and to a lesser degree new commercial rental activity. We should experience a full 12 months of rental revenues in 2008 on a large number of these educational orders. Gross profit on rents increasing 11% from a year ago was driven by lower direct expense growth as compared to rental revenue growth within the quarter.

"In California, we experienced a favorable number of educational opportunities during the first half of 2007 as a result of the high level of school modernization bond monies available. However, we also experienced a more price competitive market compared to past school ordering seasons due to higher classroom inventory levels coming into 2007. Our 2008 opportunity pipeline in California for additional classroom rentals for modernization of public education facility infrastructure, and the availability of funding to support such projects, looks favorable today. However, we also expect continuing pricing pressure, minimally in the first half of 2008, until we more

fully utilize our classroom inventory. In California, our commercial business grew, however, at a lower rate than anticipated. This was due to lower business activity in residential and non-residential construction. In both our Florida and Texas markets, we experienced strong quarter over quarter rental revenue growth. Our educational business in both of these markets is continuing to grow nicely. Texas had favorable quarter over quarter growth in commercial rental activity, and in Florida we are pleased with the volume of commercial opportunities we are experiencing as we work to establish the Mobile Modular brand name in the market.

"TRS-RenTelco's 8% increase in rental revenues quarter over quarter reflects a favorable rental environment with increased business activity levels across a broad range of applications including wireless and wire line equipment, aerospace & defense systems and products and broadband network infrastructure. Early in the third quarter we began to see a higher conversion level of pipeline opportunities to bookings. This was our highest rental revenue quarter since the merger of TRS and RenTelco in 2004.

"TRS-RenTelco's pre-tax income for the third quarter was lower than a year ago as a result of higher depreciation, and higher selling and administrative expenses. Depreciation expense increased due to our continuing purchases of the latest technology test equipment to support growth and our need to reduce our inventories of older technology equipment. We are also more fully staffed than a year ago. Most of these positions are sales and marketing related and are helping to drive our higher rental revenue levels.

"We've added over \$43 million in new rental assets to our test equipment inventory over the past 12 months. Our utilization at the end of the third quarter was at 70% and our pipeline of opportunities continues to be strong entering the fourth quarter. As we begin to sell more lower utilized test equipment, we would expect a favorable impact to both depreciation expense as a percentage of rental revenues, and profit on sales, in supporting higher pre-tax profit levels."

THIRD QUARTER 2007 HIGHLIGHTS (AS COMPARED TO THIRD QUARTER 2006)

- -- Rental revenues increased 9% to \$47.7 million. Within rental revenues, Mobile Modular increased 9% from \$23.9 million to \$25.9 million; TRS-RenTelco increased 8% from \$20.0 million to \$21.7 million.
- -- Sales revenues decreased 10% to \$22.5 million, resulting from lower sales volume in TRS-RenTelco and Enviroplex partly offset by higher sales volume in Mobile Modular. The lower sales volume and lower gross margin percentage of 26.7% in 2007 compared to 32.7% in 2006, resulted in a gross profit decrease of \$2.2 million. Sales revenues and related gross margins can fluctuate from quarter to quarter depending on customer requirements, equipment availability and funding.
- -- Average Rental Equipment increased 14% to \$649.4 million. Within average rental equipment, Mobile Modular increased 11% from \$393.0 million to \$434.7 million; TRS-RenTelco increased 22% from \$175.8 million to \$214.7 million.
- -- Depreciation of rental equipment increased 18% to \$13.4 million, with Mobile Modular increasing 12% to \$3.2 million from \$2.8 million in 2006, and TRS-RenTelco increasing 20% to \$10.2 million from \$8.6 million in 2006.
- -- Debt decreased \$1.5 million during the quarter to \$184.5 million, with the Company's total liabilities to equity ratio increasing from 1.49 to 1 at June 30, 2007 to 1.51 to 1 as of September 30, 2007. As of September 30, 2007, the Company, under its lines of credit, had capacity to borrow an additional \$58.5 million.
- -- Dividend rate increased 13% to \$0.18 per share for the third quarter 2007, as compared to \$0.16 per share for the third quarter of 2006. On an annualized basis, this dividend represents a 2.1% yield on the October 31, 2007 close price of \$34.28.
- -- Cash flows from operating activities decreased \$17.5 million to \$54.2 million for the nine months ended September 30, 2007, primarily attributable to the reduction of accounts receivable in 2006 due to the collection of large aged receivables that

did not recur in 2007 and a slower collection of receivables in 2007 and to a lesser extent decreased accounts payable and other accrued liabilities compared to 2006, partly offset by improved operating results and other balance sheet changes.

-- Adjusted EBITDA increased 1% to \$37.2 million for the third quarter of 2007 compared to \$36.9 million for the third quarter of 2006. Adjusted EBITDA is defined as net income before minority interest in income of subsidiary, interest expense, provision for income taxes, depreciation, amortization and non-cash stock-based compensation. A reconciliation of Adjusted EBITDA to net cash provided by operating activities and net income to Adjusted EBITDA can be found at the end of this release.

FINANCIAL GUIDANCE

Based on results to date and the current forecast for the remainder of the year, the Company expects 2007 results to be towards the lower end of its 2007 guidance range of \$1.65 to \$1.73 per diluted share. Such a forward-looking statement reflects McGrath RentCorp's expectations as of November 1, 2007. Actual 2007 full-year earnings per share results may be materially different and affected by many factors, including those factors outlined in the "forward-looking statements" paragraph at the end of this press release.

You should read this press release in conjunction with the financial statements and notes thereto included in the Company's latest Form 10-K and Forms 10-Q. You can visit the Company's web site at www.mgrc.com to access information on McGrath RentCorp, including the latest filings on Form 10-K and Form 10-Q.

About McGrath RentCorp

Founded in 1979, the Company, under the trade name Mobile Modular Management Corporation, rents and sells modular buildings to fulfill customers' temporary and permanent space needs in California, Texas and Florida. Mobile Modular believes it is the largest provider of relocatable classrooms for rental to school districts for grades K - 12 in California. The Company's TRS-RenTelco division rents and sells electronic test equipment and is one of the leading providers of general purpose and communications test equipment in North America.

CONFERENCE CALL NOTE: As previously announced in its press release of October 10, 2007, McGrath RentCorp will host a conference call at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) on November 1, 2007 to discuss the third quarter 2007 results. To participate in the teleconference, dial 1-800-218-8862 (in the U.S.), or 1-303-262-2140 (outside the US), or visit the investor relations section of the Company's website at www.mgrc.com. Telephone replay of the call will be available for 48 hours following the call by dialing 1-800-405-2236 (in the U.S.), or 1-303-590-3000 (outside the U.S.). The pass code for the call replay is 11098621.

This press release contains statements, which constitute "forward-looking statements" within the meaning of the $\ensuremath{\mathsf{Private}}$ Securities Litigation Reform Act of 1995 and are subject to a number of risks and uncertainties. These statements appear in a number of places. Such statements can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "estimates", "will", "should", "appears", "plans" or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. These forward-looking statements are not guarantees of future performance and involve significant risks and uncertainties. Actual results may vary materially from those in the forward-looking statements as a result of various factors. Important factors that could cause actual results to differ materially from the Company's expectations are disclosed under "Risk Factors" and elsewhere in the Company's 10-K, 10-Q and other SEC filings, including, the effectiveness of management's strategies and decisions, general economic, stock market and business conditions, including in the states and countries where we sell or rent our products; continuing demand for our products; hiring, retention and motivation of key personnel; failure by third parties to manufacture our products in a timely manner and to our specifications; our dependence on our information technology systems and our ability to successfully implement information system upgrades; our ability to finance expansion and to locate and consummate acquisitions; fluctuations in interest rates and the Company's ability to manage credit risk; the effect of our debt covenants on our flexibility to operate the business; our ability to effectively manage our rental

assets; the risk that we may be subject to litigation and claims from employees, vendors, customers and other third parties; fluctuations in the Company's effective tax rate; changes in financial accounting standards; our failure to comply with internal control requirements; catastrophic loss to our facilities; state funding for education; our failure, or the failure of our products, to comply with current, new or modified statutory or regulatory requirements; success of the Company's strategic growth initiatives; risks associated with doing business with government entities; seasonality of our educational and electronics business; intense industry competition; our ability to timely deliver, install and redeploy our modular products; significant increases in raw materials, labor, and other costs; and risks associated with operating internationally. There may be other factors not listed above that could cause actual results to vary materially from the forward-looking statements described in this press release. The Company assumes no obligation to update any forward-looking statements contained in this press release as a result of new information, future events, or developments.

MCGRATH RENTCORP CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three Months Ended September 30,							
(in thousands, except per share amounts)		2007		2006		2007		2006
REVENUES								
Rental Rental Related Services	\$	47,659 9,968		8,278	2	25,988		
Rental Operations Sales Other		57,627 22,503 621		52,174 25,110 591	16	61,950 45,070 1,931	1	47,179 47,377 1,848
Total Revenues				77,875	20	98,951	1	96,404
COSTS AND EXPENSES								
Direct Costs of Rental Operations Depreciation of Rental Equipment Rental Related Services Other		6,660		11,399 5,587 8,489	-			33,571 15,295 26,258
Total Direct Costs of Rental Operations Costs of Sales		28,859 16,501				31,461 32,230		75,124 32,778
Total Costs of Revenues				42,365	1:		1	.07,902
Gross Profit Selling and Administrative		35,391		35,510 11,278	9	95,260		88,502 33,634
Income from Operations Interest Expense		22,283			í	57,897		54,868
Income Before Provision for Income Taxes Provision for Income Taxes		7,652		21,273 8,296	:	49,782 19,415		46,783 17,365
Income Before Minority Interest Minority Interest in Income of		11,969		12,977	3	30,367		29,418
Subsidiary								
Net Income		11,877 ======						
Earnings Per Share: Basic Diluted	\$ \$		-	0.51 0.50				

Shares Used in Per Share Calculation: Basic

Diluted

25,342 24,960 25,230 24,927 25,607 25,152 25,482 25,190

Cash Dividends Declared Per Share \$ 0.18 \$ 0.16 \$ 0.54 \$ 0.48

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MCGRATH RENTCORP CONSOLIDATED BALANCE SHEETS (UNAUDITED)

´´	September			
(in thousands)	2007	2007		006
ASSETS				
Cash Accounts Receivable, net of allowance for doubtful accounts of \$1,400 in 2007 and \$1,000 in 2006	·	608		349 59,834
Rental Equipment, at cost: Relocatable Modular Buildings Electronic Test Equipment	470,	185 191	45 18	51,828 36,673
Less Accumulated Depreciation		376 041)	63 (18	88,501 87,159)
Rental Equipment, net		335	45	
Property, Plant and Equipment, net Prepaid Expenses and Other Assets	60, 18,	468	5 1	58,146 15,871
Total Assets	\$ 642,	311	\$ 58	35,542
LIABILITIES AND SHAREHOLDERS' EQUITY				
Liabilities: Notes Payable Accounts Payable and Accrued Liabilities Deferred Income Minority Interest in Subsidiary Deferred Income Taxes, net Total Liabilities	54, 31, 3, 112,	673	\$ 16 5 2 16	55,509 25,852 3,479 04,353
Shareholders' Equity: Common Stock, no par value - Authorized 40,000 shares Issued and Outstanding 25,363 shares in 2007 and 25,090 shares in 2006 Retained Earnings	42,	202		33,963 96,829
Total Shareholders' Equity		663	23	30,792
Total Liabilities and Shareholders' Equity	\$ 642, ======	311		35,542 ======

MCGRATH RENTCORP CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

Nine Months Ended

September 30,

(in thousands)		2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net Income Adjustments to Reconcile Net Income Provided by Operating Activities:	to Net Cash	\$ 30,290	\$ 29,181
Depreciation Provision for Doubtful Accounts		39,934 928	364
Non-Cash Stock-Based Compensation Gain on Sale of Rental Equipment Change In:		(7, 242)	2,334 (7,689)
Accounts Receivable Prepaid Expenses and Other Asset Accounts Payable and Accrued Lia Deferred Income Deferred Income Taxes		(2,998) (2,957)	(2,217) (1,791) 4,990 5,169 6,246
Net Cash Provided by Operating	Activities	54,190	71,727
CASH FLOWS FROM INVESTING ACTIVITIES:			
Purchase of Rental Equipment Purchase of Property, Plant and Equi Proceeds from Sale of Rental Equipme		(4,080)	(91,703) (2,728) 17,953
Net Cash Used in Investing Act	ivities	(63,427)	(76, 478)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Net Borrowings Under Bank Lines of Credit Proceeds from the Exercise of Stock Options Excess Tax Benefit from Exercise and Disqualifying Disposition of Stock Options Repurchase of Common Stock Payment of Dividends		18,943 3,979	14,825 1,441
		1,682 (13,108)	
Net Cash Provided by Financing	Activities	11,496	4,901
Net Increase in Cash Cash Balance, beginning of period			150 276
Cash Balance, end of period		\$ 2,608	
Interest Paid, during the period		\$ 7,371 =======	\$ 7,362 ======
Income Taxes Paid, during the period		\$ 9,413 =======	\$ 10,493 ======
Dividends Declared, not yet paid Rental Equipment Acquisitions, not yet	naid	\$ 4,565 ===================================	=======
	•	=======	======
Mobile Modular - Q3 2007 compared to Q			
(dollar amounts in thousands) T	hree Months September	Ended I 30, (ncrease Decrease)
	2007 2		•
Revenues 	25 025 * 2	057 * ^	070 000
Rental \$ Rental Related Services -	5 25,935 \$ 2 9,505	3,857 \$ 2 7,902 1	
Rental Operations Sales Other		.2,372 184	932 8% (22) -12%
Tatal Dayanyaa			

Total Revenues

\$ 48,906 \$ 44,315 \$ 4,591 10%

Other Information

Pre-tax Income

Depreciation of Rental Equipment	\$ 3,188	\$ 2,835	\$ 353	12%
Interest Expense Allocation	\$ 1,874	\$ 2,160	\$ (286)	-13%

\$ 13,962 \$ 12,920 \$ 1,042

Average Rental Equipment (1)	\$434,740	\$392,979	\$41,761	11%
Average Rental Equipment on Rent (1) \$361,352	\$328,762	\$32,590	10%
Average Monthly Total Yield (2)	1.99%	2.02%		-1%
Average Utilization (3)	83.1%	83.7%		-1%
Average Monthly Rental Rate (4)	2.39%	2.42%		-1%
Devided End Devide Period (4)	#440 F00	# 40 4 000	# 00 400	4.00/

Period	End	Rental Equipment	(1)	\$443,508	\$404,086	\$39,422	10%
Period	End	Utilization (3)		82.9%	82.9%		0%
Period	End	Floors (1)		26,144	24,721	1,423	6%

- 1 Average and Period End Rental Equipment represents the cost of rental equipment excluding new equipment inventory and accessory equipment. Period End Floors excludes new equipment inventory.
- 2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.
- 3 Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding new equipment inventory and accessory equipment. Average Utilization for the period is calculated using the average costs of the rental equipment.
- 4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

TRS-RenTelco - Q3 2007 compared to Q3 2006 (Unaudited)

rks-kentelco - Q3 2007 compareu to	Q3 2006 (Unaudited)	
(dollar amounts in thousands)	Three Months Ended Increase September 30, (Decrease)	
	2007 2006 \$ %	
Revenues		
Rental Rental Related Services	\$ 21,724 \$ 20,039 \$ 1,685 8% 463 376 87 23%	
Rental Operations Sales Other	22,187 20,415 1,772 9% 3,710 5,734 (2,024) -35% 459 407 52 13%	
Total Revenues	\$ 26,356 \$ 26,556 \$ (200) -1%	
Gross Profit		
Rental Rental Related Services	\$ 8,864 \$ 9,004 \$ (140) -2% 67 (36) 103 286%	
Rental Operations Sales Other	8,931 8,968 (37) 0% 1,335 1,831 (496) -27% 459 407 52 13%	

Total Gross Profit	\$ 10,725 \$ 11,206
Pre-tax Income	\$ 4,903 \$ 5,877 \$ (974) -17%
Other Information	
Depreciation of Rental Equipment Interest Expense Allocation	\$ 10,239 \$ 8,564 \$ 1,675 20% \$ 915 \$ 927 \$ (12) -1%
Average Rental Equipment (1) Average Rental Equipment on Rent (1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4)	\$214,733 \$175,827 \$38,906 22% \$146,814 \$123,038 \$23,776 19% 3.37% 3.80% -11% 68.4% 70.0% -2% 4.93% 5.43% -9%
Period End Rental Equipment (1) Period End Utilization (3)	\$221,752 \$178,568 \$43,184 24% 69.9% 68.8% 2%

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- 3 Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding accessory equipment. Average Utilization for the period is calculated using the average costs of the rental equipment.
- 4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

Mobile Modular - Nine Months Ended 9/30/07 compared to Nine Months Ended 9/30/06 (Unaudited)

Ended 9/30/06 (Unaudited)				
(dollar amounts in thousands)	Septem	nths Ended nber 30,	(Decre	ase)
	2007	2006	\$	%
Revenues				
Rental Rental Related Services	24,670	\$ 66,867 21,447	3,223	
Rental Operations Sales Other	99,171 23,555 481	88,314 24,467 545	10,857 (912) (64)	12% -4% -12%
Total Revenues	\$123,207	\$113,326	\$ 9,881	9%
Gross Profit				
Rental Rental Related Services	8,009	\$ 40,238 7,362	647	
Rental Operations Sales Other	55,675 6,075	47,600 6,608 545	8,075 (533)	-8%
Total Gross Profit	\$ 62,231	\$ 54,753	\$ 7,478	14%
Pre-tax Income	\$ 36,125	\$ 30,284	\$ 5,841	19%
Other Information				
Depreciation of Rental Equipment	\$ 9,136	\$ 7,973	\$ 1,163	15%

Interest Expense Allocation	\$ 5,767 \$ 5,949 \$ (182)	- 3%
Average Rental Equipment (1) Average Rental Equipment on Rent (1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4)	\$422,266 \$378,962 \$43,304 \$347,068 \$315,040 \$32,028 1.96% 1.96% 82.2% 83.1% 2.39% 2.36%	11% 10% 0% -1% 1%
Period End Rental Equipment (1) Period End Utilization (3) Period End Floors (1)	\$443,508 \$404,086 \$39,422 82.9% 82.9% 26,144 24,721 1,423	10% 0% 6%

- 1 Average and Period End Rental Equipment represents the cost of rental equipment excluding new equipment inventory and accessory equipment. Period End Floors excludes new equipment inventory.
- 2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.
- 3 Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding new equipment inventory and accessory equipment. Average Utilization for the period is calculated using the average costs of the rental equipment.
- 4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

TRS-RenTelco - Nine Months Ended 9/30/07 compared to Nine Months Ended 9/30/06 (Unaudited)

(dollar amounts in thousands)	Septem	ber 30,	Increase (Decrease)		
	2007	2006	\$	%	
Revenues					
Rental Rental Related Services	\$ 61,461 1,318	\$ 57,868 997	321	32%	
Rental Operations Sales Other	62,779	58,865 13,436 1,303	3,914	7%	
Total Revenues	\$ 77,666	\$ 73,604	\$ 4,062	6%	
Gross Profit					
Rental Rental Related Services	\$ 24,754 60	\$ 24,668 (213)	\$ 86 273	0% 128%	
Rental Operations Sales Other	24,814 4,475 1,450	24,455 4,672 1,303	359 (197) 147	1% - 4% 11%	
Total Gross Profit	\$ 30,739	\$ 30,430	\$ 309	1%	
Pre-tax Income	\$ 13,021	\$ 14,557	\$(1,536)		
Other Information					
Depreciation of Rental Equipment Interest Expense Allocation	\$ 29,040 \$ 2,752	\$ 25,598 \$ 2,507			
Average Rental Equipment (1) Average Rental Equipment on Rent (1) Average Monthly Total Yield (2) Average Utilization (3) Average Monthly Rental Rate (4)	\$136,691 3.36% 67.2%	¢116 715	\$19,976		

2%

- 1 Average and Period End Rental Equipment represents the cost of rental equipment excluding accessory equipment.
- 2 Average Monthly Total Yield is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment, for the period.
- 3 Period End Utilization is calculated by dividing the cost of rental equipment on rent by the total cost of rental equipment excluding accessory equipment. Average Utilization for the period is calculated using the average costs of the rental equipment.
- 4 Average Monthly Rental Rate is calculated by dividing the averages of monthly rental revenues by the cost of rental equipment on rent, for the period.

Reconciliation of Adjusted EBITDA to the most directly comparable **GAAP** measures

To supplement the Company's financial data presented on a basis consistent with Generally Accepted Accounting Principles ("GAAP"), the Company presents Adjusted EBITDA which is defined by the Company as net income before minority interest in income of subsidiary, interest expense, provision for income taxes, depreciation, amortization, and non-cash stock-based compensation.

The Company presents Adjusted EBITDA as a financial measure as management believes it provides useful information to investors regarding the Company's liquidity and financial condition and because management, as well as the Company's lenders use this measure in evaluating the performance of the Company.

Management uses Adjusted EBITDA as a supplement to GAAP measures to further evaluate the Company's period-to-period operating performance and evaluate the Company's ability to meet future capital expenditure and working capital requirements. Management believes the exclusion of non-cash charges, including stock based compensation, is useful in measuring the Company's cash available to operations and the performance of the Company. Because we find Adjusted EBITDA useful the Company believes its investors will also find Adjusted EBITDA useful in evaluating the Company's performance.

Adjusted EBITDA should not be considered in isolation or as a substitute for net income, cash flows, or other consolidated income or cash flow data prepared in accordance with generally accepted accounting principles in the United States or as a measure of the Company's profitability or liquidity. Adjusted EBITDA is not in accordance with or an alternative for GAAP, and may be different from non-GAAP measures used by other companies. Unlike EBITDA which may be used by other companies or investors, Adjusted EBITDA does not include stock-based compensation charges and income from the minority interest in the Company's Enviroplex subsidiary. The Company believes that Adjusted EBITDA is of limited use in that it does not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP and does not accurately reflect real cash flow. In addition, other companies may not use Adjusted EBITDA or may use other non-GAAP measures, limiting the usefulness of Adjusted EBITDA. Therefore, Adjusted EBITDA should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures. The presentation of Adjusted EBITDA is not meant to be considered in isolation or as a substitute for the most directly comparable GAAP measures. The Company compensates for the limitations of Adjusted EBITDA by relying upon GAAP results to gain a complete picture of the Company's performance. Since Adjusted EBITDA is a non-GAAP financial measure as defined by the Securities and Exchange Commission, the Company includes in the tables below reconciliations of Adjusted EBITDA to the most directly comparable financial measures calculated and presented in accordance with accounting principles generally accepted in the United States.

	Septemb	per 30,	Septembe	er 30,	Septemb	per 30,
	2007	2006	2007	2006	2007	2006
Net Income Minority Interest in Income of	\$11,877	\$12,675	\$ 30,290	\$29,181	\$ 42,187	\$ 41,286
Subsidiary Provision for	92	302	77	237	121	208
Income Taxes Interest		8,296 2,959	19,415 8,115	17,365 8,085		
Income from Operations Depreciation and	22,283	24,232	57,897	54,868	79,357	75,980
Amortization Non-Cash Stock- Based	14,032	11,917	39,934	35,140	52,255	46,765
Compensation	874	786	2,578	2,334	3,369	2,378
Adjusted EBITDA (1)	\$37,189 ======	\$36,935 ======	\$100,409 ======	\$92,342 ======	\$134,981 ======	\$125,123 ======
Adjusted EBITDA Margin (2)	46%	47%	48%	47%	48%	46%

Reconciliation of Adjusted EBITDA to Net Cash Provided by Operating Activities ${\sf Activities}$

(dollar amounts in thousands)	Three Months Ended Nine Months Ended Twelve Months Ended September 30, September 30, September 30,					
	2007	2006	2007	2006	2007	2006
Adjusted EBITDA (1)			\$100,409 \$			
Interest Paid Income Taxes	(1,739)	(2,345)	(7,371)	(7,362)	(10,520)	(10,255)
Paid Gain on Sale of Rental	(3,337)	(1,919)	(9,413)	(10,493)	(16,168)	(20,430)
		(3,728)	(7,242)	(7,689)	(9,904)	(10,228)
net Prepaid Expenses and Other		(9,963)	(19,197)	95	(15, 424)	10,603
Assets Accounts Payable and Accrued	(1,952)	(161)	(2,998)	(1,791)	(1,058)	(1,672)
Liabilities Deferred	165	(298)	(5,460)	3,404	(1,612)	2,757
Income	12,853	10,695	5,462	3,221	683	(2,025)
Net Cash Provided by Operating						
Activities	\$ 25,415	\$29,216	\$ 54,190 \$	\$ 71,727	\$ 80,978	\$ 93,873
	=======	======	========	=======	=======	=======

¹ Adjusted EBITDA is defined as net income before minority interest in income of subsidiary, interest expense, provision for income taxes, depreciation, amortization, and other non-cash stock-based compensation.

2 Adjusted EBITDA Margin is calculated as Adjusted EBITDA divided by total revenues for the period.

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